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DEPT. OF TRANSPORTATION DUCKETS

BEFORE THE DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

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Application of

BOSTON-MAINE AIRWAYS CORP.

Docket OST-00- 7668-/

for issuance of a certificate of public convenience and necessity pursuant to 49 U.S.C. § 41102

APPLICATION OF BOSTON-MAINE AIRWAYS CORP.

Communications with respect to this document should be sent to:

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BOSTON-MAINE AIRWAYS CORP.

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Attorneys for

BOSTON-MAINE AIRWAYS CORP.

NOTICE:

Boston-Maine requests that this Application be processed pursuant to the expedited procedures established by 14 CFR Part 302, Subpart B. Any person may file an Answer to this Application with the DOT's Docket Section and must serve all persons named on the attached Service List. Answers to this Application are due to be filed on or before August 9, 2000.

July 19, 2000 959279

BOSTON-MAINE AIRWAYS CORP. Section 41102 Certificate Application

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BEFORE THE DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

Application of

BOSTON-MAINE AIRWAYS CORP.

Docket OST-00-

for issuance of a certificate of public convenience and necessity pursuant to 49 U.S.C. § 41102

July 19, 2000

APPLICATION OF BOSTON-MAINE AIRWAYS CORP.

Boston-Maine Airways Corp., d/b/a Pan Am Services ("BMAC") hereby applies, pursuant to 49 U.S.C. §41102 of the Federal Aviation Statutes, Subpart B of the Procedural Regulations and Section 204.3 of the Economic Regulations of the Department of Transportation (the "Department"), for issuance of a Certificate of Public Convenience and Necessity authorizing BMAC to engage in interstate scheduled service operations.

In support of this Application, BMAC states as follows:

I. <u>INTRODUCTION AND SUMMARY</u>.

BMAC is a wholly-owned subsidiary of Pan American Airlines, Inc. ("PAA"), a holding company which also owns Pan American Airways Corp. ("Pan Am"). Pan

Am is a certificated air carrier which is currently operating interstate scheduled services and interstate and foreign charter services utilizing a fleet of Stage 3-compliant Boeing B-727-200 aircraft (see Orders 99-8-15, served August 19, 1999 and Order 99-9-8, served September 9, 1999).

BMAC was formed by PAA and incorporated as a New Hampshire corporation in March 1999. BMAC commenced small-aircraft operations under Part 298 of the Department's Economic Regulations and Part 135 of the Federal Aviation Regulations (Certificate No. B16A009J) in June 1999, and subsequently acquired U.S.-Canada transborder charter authority from the Canadian NTA in September 1999. At the present time, BMAC is engaged in performing passenger charter operations utilizing three leased 19-passenger British Aerospace Jetstream 3100 aircraft and all-cargo charter operations utilizing two leased CASA-212 twin turboprop freighter aircraft having a maximum payload capacity of 6,000 pounds.

The purpose of this Application is to enable BMAC to perform scheduled passenger operations with Jetstream 3100 aircraft in various interstate city-pair markets, both in conjunction with the large-aircraft scheduled service operations of Pan Am, and as separate stand-alone operations, as described in this Application.

II. PROPOSED SERVICE AND FITNESS DATA

The following sections of BMAC's Application and attached Exhibits furnish BMAC's responses to the mandatory information required of all applicants for new

certification pursuant to Section 204.3 of the Department's Economic Regulations, presented in the same sequence as those requirements are set forth in Section 204.3, and cross-referenced to the sub-sections of Section 204.3.

1. Name, address and telephone number. (§204.3(a))

BOSTON-MAINE AIRWAYS CORP. 14 Aviation Avenue Portsmouth, NH 03801 Tel. (603) 766-2117 Fax (603) 766-2225

2. Form of Organization (§204.3(b))

BMAC is a corporation. Copies of BMAC's Articles of Incorporation and By-laws are contained in Exhibit BMA-121, infra.

3. State where incorporated (§204.3(c))

BMAC is organized under the laws of the State of New Hampshire.

4. <u>Certificate of Good Standing</u> (§204.3(d))

A Certificate of Good Standing issued on July 14, 2000 by the New Hampshire Secretary of State, confirming that BMAC is in good standing and is authorized and competent to transact business in the State of New Hampshire, is set forth in Exhibit BMA-118, infra.

5. <u>Citizenship</u> (§204.3(e))

BMAC is a citizen of the United States, as defined in 49 U.S.C. § 40102(a)(15). An affidavit attesting to the U.S. citizenship of BMAC is contained in Exhibit BMA-117. Factual information supporting that assertion is contained in Exhibits BMA-112 and BMA-113.

6. <u>Key Personnel</u> (§204.3(f))

At the present time, the management group at BMAC includes the following individuals:

<u>Name</u>	<u>Title</u>	Citizenship
Timothy Mellon	Chairman of the Board	U.S.
David A. Fink	President	U.S.
John R. Nadolny	Senior Vice President, General Counsel & Secretary	U.S.
Joseph L. Carey	Treasurer	U.S.
Gordon R. Long	Vice President, General Manager and Director of Operations	U.S.
John J. Hughes	Chief Pilot	U.S.
Hobart T. Livingston	Director of Safety	U.S.
Douglas A. Alm	Director of Maintenance	U.S.

James W. Herring

Chief Inspector

U.S.

At this time, Messrs. Mellon and Fink are the only active members of the board of directors of BMAC.¹

Copies of the biographical resumes and other information required by Section 204.3(f) of the Economic Regulations relating to each of BMAC's present officers and directors are set forth in Exhibit BMA-112, <u>infra</u>.

7. Persons having a substantial interest in Applicant (§204.3(g))

PAA currently owns 100 percent of the issued and outstanding voting stock of BMAC. PAA is owned by Messrs. Mellon and Fink, who own 94.2 percent and 5.2 percent, respectively, of PAA's outsanding common stock. The information required by Section 204.3(g) with respect to PAA and its owners is contained in Exhibit BMA-113. No other person or organization holds a "substantial interest" in BMAC within the meaning of Section 204.2(m) of the Economic Regulations.

8. <u>Subsidiaries</u> (§204.3(h))

BMAC has no subsidiaries.

9. Other Relationships (§204.3(i))

¹ At the time of BMAC's initial incorporation, two other individuals – D. Armstrong Fink (who is the son of David A. Fink) and Richard S. Kelso – were designated as directors of BMAC (Exhibit BMA-121, p.3), but they have not subsequently participated as active members of BMAC's board of directors.

BMAC holds no shares of stock in, and does not control, any air carrier, foreign air carrier, common carrier, or person substantially engaged in the business of aeronautics. Through its parent corporation, PAA, BMAC is under common ownership with Pan Am, which is a certificated air carrier.

10. Financial Statements (§204.3(j))

BMAC is a privately-owned corporation. For that reason, BMAC is not required to file Form 10-K Reports with the Securities and Exchange Commission.

BMAC's current Balance Sheet as of June 30, 2000 is set forth in Exhibit BMA-108, infra. A Profit and Loss Statement for BMAC for the 6-month period ended June 30, 2000 is set forth in Exhibit BMA-109, infra. To the extent that Pan Am is viewed as a "relevant corporation" for purposes of this application, its financial reports and other ownership and fitness-related information is on file with the Department in Pan Am's Form 41 reports and in Docket OST-99-5945.

- 11. Pending actions and outstanding judgments (§204.3(l) and (m))
- a. There are no pending actions or outstanding judgments involving an amount in excess of \$5,000 against BMAC, any other relevant corporation or any key personnel employed by BMAC or any relevant corporation, or any person having a substantial interest in BMAC or any relevant corporation.

b. The total number and aggregate amount of all pending actions or outstanding judgments of less than \$5,000 against BMAC, any other relevant corporation, and each of their key personnel or persons holding substantial interest in such corporations, is zero.

12. Current aircraft fleet and acquisition plans (§204.3(n))

a. Current aircraft fleet.

BMAC currently leases three (3) British Aerospace Jetstream 3100 turboprop aircraft, configured to carry 19 passengers, and two (2) CASA-212 twin turboprop freighter aircraft, having a maximum cargo payload of 6,000 pounds (Exhibit BMA-101, infra).

All five of BMAC's aircraft are leased from Guilford Transportation Industries, Inc. ("Guilford"). Guilford, which is principally owned by Messrs. Mellon and Fink, is engaged in railroad operations and related activities primarily in the eastern United States. A redacted copy of two Aircraft Lease Agreements between Guilford and BMAC, relating to the Jetstream 3100 aircraft and the CASA-212 aircraft, respectively, each of which is approximately 50 pages long, are being submitted under separate cover to the Department's Fitness Division.² A redacted copy of each Lease will be made available upon request to any person served with a

² The only redacted material pertains to certain lease price information which BMAC regards as confidential and proprietary.

copy of this Application. An affidavit verifying that the Jetstream 3100 and CASA-212 aircraft currently leased by BMAC have been certified by the Federal Aviation Administration and currently comply with all FAA safety and noise emission standards is contained in Exhibit BMA-103, <u>infra</u>.

b. Planned aircraft acquisitions.

BMAC plans to lease seven (7) additional Jetstream 3100 aircraft during the remainder of calendar year 2000 and thereafter. BMAC plans to conduct its planned initial first-year scheduled service operations serving the Portsmouth-Bangor market utilizing only the three Jetstream 3100 aircraft in its current fleet. That fleet will be expanded to a total of five or six Jetstream 3100 aircraft prior to inauguration of Sanford-Ft. Myers service in March 2001. If requested to do so, BMAC will advise the Department's Fitness Division as additional aircraft are acquired.

c. Capital Financing Plan.

BMAC plans to satisfy its requirement for working capital to support its establishment and expansion of scheduled service operations from two principal sources: (1) its own existing working capital resources, including cash, accounts receivable and assets held for sale, amounting to \$786,700 and (2) a \$500,000 line of credit facility provided by its parent corporation, PAA (Exhibit BMA-108). The ability of PAA to provide financial support in the amount of \$500,000 to its wholly-owned subsidiary, BMAC, is evidenced by PAA's very strong Balance Sheet as of December

31, 1999 (Exhibit BMA-110). BMAC also generates a modest positive cash flow from its profitable and ongoing passenger and charter operations (Exhibit BMA-109).

As reflected in the cited exhibits, the sum total of capital resources available to support the scheduled service operations of BMAC amounts to \$1,286,700. As noted below, that total exceeds BMAC's working capital requirement under the Department's financial fitness test by \$617,199 (Exhibit BMA-111).

13. Pending Investigations, Enforcement Actions and Formal Complaints (§204.3(o))

There are no pending investigations, enforcement actions, or formal complaints, filed by the DOT or FAA, involving BMAC, or any relevant corporation, or any personnel employed by BMAC, or any relevant corporation or person having a substantial interest in any relevant corporation, regarding compliance with the Act, or orders, rules, regulations or requirements issued pursuant to the Act.

14. Unfair, Deceptive or Anticompetitive Business Practices;
Antitrust, Fraud and Felony Charges (10 years)
(§ 204.3(p))

Neither BMAC, nor any relevant corporation, nor any person employed by BMAC, nor any person having a substantial interest in BMAC or any relevant corporation, has been charged with any unfair or deceptive or anticompetitive business practices, or of fraud, felony or antitrust violations, during the past 10 years.

15. Aircraft Accidents and Incidents (§204.3(q)

Neither BMAC, nor any relevant corporation, nor any person employed by BMAC, nor any person having a substantial interest in BMAC or any relevant corporation, has been involved in any aircraft accident or incident which occurred during the past year, or at any time in the past and which remains under investigation by the FAA, NTSB or BMAC itself.

16. Narrative History of Applicant (§204.3(r))

BMAC was initially organized by its parent corporation, PAA, in March 1999, and it was incorporated as a New Hampshire corporation on March 22, 1999 (Exhibit BMA-121). As described above, BMAC is a wholly-owned subsidiary of PAA. BMAC obtained its initial operating authority from the Department to conduct small-aircraft passenger and cargo charter operations under Part 298 of the Department's Economic Regulations effective on May 10, 1999 (Exhibit BMA-114), and was issued an Air Carrier Certificate under FAR Part 135 by the Federal Aviation Administration (the "FAA") on June 16, 1999 (Exhibit BMA-115). GMAC subsequently obtained a Class 9-4 Operating License from the Canadian Transportation Agency (the "CTA") on September 17, 1999, authorizing it to provide passenger and cargo charter flights between the U.S. and Canada (Exhibit BMA-116).

The initial revenue operations conducted by BMAC were limited to ad hoc cargo charter flights utilizing the CASA-212 twin turboprop freighter aircraft. In September 1999, BMAC entered into a contract with a major U.S. air express carrier

to perform five-day-a-week cargo charter flights each night over a roundtrip routing from Burlington, VT to Albany, NY to Rochester, NY to New York (JFK) and back to Burlington. That contract continues in force to date. BMAC continues to perform ad hoc cargo charter flights with the CASA-212 aircraft for customers who generally have critical time-sensitive delivery requirements or unusual dimensional freight requirements which are well-suited to the unique lift and cubic foot dimensional capabilities of the CASA-212 aircraft.

In May 2000, BMAC initiated passenger charter operations with one British Aerospace Jetstream 3100 aircraft configured to carry 19 passengers. BMAC subsequently acquired two additional Jetstream 3100 aircraft and continues to perform both ad hoc and contract passenger charter flights with its current fleet of three Jetstreams, primarily for corporate and tour operator customers, including a major U.S. defense contractor and an Atlantic City casino. The current charter operations conducted by BMAC are profitable (see Exhibit BMA-109).

17. Federal, State and Foreign Authority Held and FAA Jurisdiction (§204.3(s))

At the present time, BMAC holds the following federal, state or foreign authority to engage in air transportation:

- 1. Part 298 Air Taxi Exemption, issued by the DOT on May 10, 1999.
- 2. Part 135 Air Carrier Certificate, number B16A009J, issued by the FAA on June 16, 1999.

3. <u>Canadian Class 9-4 Operating License</u>, number 990126, issued by the Canadian CTA on September 17, 1999.

Copies of each of the foregoing authorizations are contained in Exhibits BMA-114, 115 and 116, infra. BMAC is currently in the process of applying for Part 121 Air Carrier Certification by the FAA.

The Federal Aviation Administration office which has primary jurisdiction over BMAC's operations is:

Mr. Anthony Liquori, Manager Flight Standards District Office 5 FEDERAL AVIATION ADMINISTRATION 2 Al McKay Avenue Portland, ME 04102 (217) 780-3263

- 18. Proposed Service Plan and Forecasts (§204.3(t))
 - a. Proposed Service Plan

As noted above, the current operations of BMAC are limited to passenger charter flights operated with the Jetstream 3100 19-passenger aircraft and cargo charter flights operated with the CASA-212 freighter aircraft.

BMAC desires to expand its operations to include scheduled passenger operations utilizing the Jetstream 3100 aircraft in various interstate markets, beginning in October 2000, subject to the receipt of requisite DOT and FAA authorizations.

BMAC plans to conduct its initial scheduled operations in one market -Portsmouth (PSM) – Bangor (BGR) –- beginning on October 15, 2000, and to
commence operations in a second market -- Orlando/Sanford (SFB) – Ft. Myers (RSW)
-- on March 1, 2001. As shown in the flight schedule set forth in Exhibit BMA-100,
BMAC plans to operate three roundtrip flights a day, seven days a week between
Portsmouth and Bangor. Beginning on March 1, 2001, BMAC plans to operate four roundtrip flights a day between Sanford and Ft. Myers, with two flights operated five days a week and the other two flights operated seven days a week.

Both of the foregoing schedules will be operated utilizing two Jetstream 3100 aircraft in each market, with a third aircraft available to perform extra-section flights and as a maintenance spare in each market, as needed.

b. First Year Financial and Traffic Projections

Based on its projected first-year operating plan, BMAC expects to carry a total of 40,682 passengers, generating \$3,391,251 in revenues, during the 12-month period from October 2000 through September 2001(Exhibit BMA-105). In accordance with Sections 302.202(d) and 313.4 of the Procedural Regulations, BMAC projects that its proposed scheduled service operations will require a total of 296,200 gallons of jet fuel in the first year, based on an average fuel burn rate of 100 gallons per block hour (Exhibit BMA-104).

In Exhibit BMA-105, BMAC has submitted a detailed projection of its first-year forecast revenues and expenses attributable to its proposed scheduled service operations, broken down on a month-by-month basis and by market served.

As reflected in BMAC's projected first-year profit and loss statement, BMAC will generate gross transport revenues of \$3,391,251 during its first year of operations (Exhibit BMA-105). Based on its projected direct and indirect operating expenses, including projected monthly aircraft lease payments, and the fixed and variable expenses as shown in Exhibit BMA-105, BMAC projects that its initial operations will generate a first-year operating profit of \$1,449,248 (Exhibit BMA-105).

BMAC believes that its projected operating expenses are indisputably reasonable, inasmuch as that projection is based on its established experience with Jetstream 3100 operations. Thus, virtually all of BMAC's projected operating costs (flight crew cost, maintenance expense, fuel, airport facility leases, aircraft leases, insurance and G&A) are based on BMAC's own known or anticipated actual costs which will be incurred in its planned operations.

A projected pro forma Balance Sheet as of the end of BMAC's first year operations is set forth in Exhibit BMA-106. As indicated in that projection, BMAC anticipates that it will have ample working capital cash reserves throughout the year, and that its first year-end Balance Sheet will present a healthy working capital balance,

a favorable current assets to current liabilities ratio, and a positive net worth (Exhibit BMA-106).

c. Preoperating and Startup Expenses

BMAC estimates that its preoperating expenses associated with its preparations to commence its planned scheduled air transportation operations will amount to \$184,000, as itemized in Exhibit BMA-107. The majority of that expense is related to BMAC's shift to Part 121 certification, and a substantial part of that expense has already been incurred and paid.

d. Financial Fitness Test Analysis.

BMAC understands that the DOT has developed a financial fitness test to measure whether an applicant for initial certification will have sufficient capital reserves to withstand the possibility of adverse economic results during its initial period of operations. That test requires each applicant to demonstrate, through "independent, third-party verification":

"...that it has available to it resources (e.g., cash, lines of credit, bank loans) sufficient to cover all of its pre-operating costs plus a reserve equal to the projected operating expenses projected to be incurred by the applicant during three months of normal operations". (DOT Fitness Determination Pamphlet (December 1994 Revision), p. 11, fn. 12).

BMAC further understands that the DOT has confirmed that the three-month financial fitness test period is to be based upon "one-fourth of the [applicant's] estimated first year expenses" (Order 93-9-22, p. 5, fn. 8).

BMAC's financial fitness test analysis is set forth in Exhibit BMA-111. As shown in that exhibit, the combination of BMAC's projected preoperating expenses amounting to \$184,000, and one-fourth of its total projected operating expenses for its first year of scheduled service operations amounting to \$485,501, produces a total working capital requirement of \$669,501.

Based on the amount of capital which BMAC currently has available, and a \$500,000 credit facility available to BMAC from its parent corporation, PAA, BMAC has a total of \$1,286,700 in available capital to finance its first year of scheduled service operations. That level of capitalization exceeds BMAC's capital requirement under the DOT's three-month financial-fitness test by \$617,199 (Exhibit BMA-111).

19. Waiver of Warsaw Liability Limits and Defenses (§204.3(u))

A signed counterpart of CAB Agreement 18900 (OST Form 4523), executed by Mr. Fink, President of BMAC, is set forth in Exhibit BMA-120.

20. Officer's Certification (§204.3(v))

A certification in the form set forth in Section 204.3(v) of the Economic Regulations, executed by Mr. Nadolny, Senior Vice President, General Counsel and Secretary of BMAC, is set forth in Exhibit BMA-119.

III. REQUEST FOR EXPEDITED NONHEARING PROCEDURES

BMAC urges that the authority at issue be considered and granted pursuant to expedited non-hearing procedures under Subpart B of the DOT's Procedural Regulations. The authority at issue is relatively limited and wholly non-controversial in nature, and does not involve any limited-entry authority in any market. BMAC's fitness for certification to provide scheduled interstate air transportation is clearly established by the evidence submitted in this application. Accordingly, BMAC submits that this application presents no issues of material fact, or other complex issues of law or policy, for which an oral evidentiary hearing would be necessary or appropriate. Use of non-hearing procedures will also serve the public interest by making the most efficient use of the DOT's staff and resources.

BMAC presently plans to commence scheduled service operations on October 15, 2000, assuming that it can complete the DOT and FAA certification process prior to that date. Consistent with that objective, BMAC respectfully urges the DOT to expedite the processing of this Application so as to permit the issuance of a Final Order on or before September 30, 2000.

IV. <u>CONCLUSION</u>

BMAC respectfully submits that the foregoing information and attached exhibits constitute a complete and detailed response to all of the evidentiary requirements of Section 204.3 of the Economic Regulations, and fully demonstrate that

BMAC is fit for certification to engage in scheduled interstate air transportation operations as proposed in this application.

WHEREFORE, BMAC respectfully requests the Department to issue a certificate of public convenience and necessity to BMAC authorizing it to provide scheduled interstate air transportation of persons, property and mail between points in the United States, as described herein. BMAC further respectfully requests that such authority be granted in time to enable BMAC to commence scheduled operations on October 15, 2000.

Respectfully submitted,

Nathaniel P. Breed, Jr. SHAW PITTMAN

Attorneys for BOSTON-MAINE AIRWAYS CORP.

Shelle C. Mays

CERTIFICATE OF SERVICE

I hereby certify that I have this day served a copy of the foregoing Application of Boston-Maine Airways Corp. by messenger, telecopier transmission or United States mail, properly addressed and with postage prepaid, upon each of the persons listed in the Service List attached hereto.

Washington, D.C. July 19, 2000

959279

SERVICE LIST -- (Docket OST-00-7448)

John R. Nadolny
Senior Vice President and
General Counsel
BOSTON-MAINE AIRWAYS CORP.
Pease International Tradeport
14 Aviation Avenue
Portsmouth, NH 03801

Mr. Anthony Liquori, Manager
Flight Standards District Office 5
FEDERAL AVIATION
ADMINISTRATION
2 Al McKay Avenue
Portland, ME 04102

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Robert M. Ball, A.A.E.
Executive Director
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Nathaniel P. Breed, Jr. SHAW PITTMAN 2300 N Street, N.W. Washington, D.C. 20037

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Airport Manager
PEASE INTERNATIONAL AIRPORT
36 Airline Avenue
Portsmouth, NH 03801

Victor White Executive Director ORLANDO SANFORD AIRPORT One Red Cleveland Boulevard Sanford, FL 32773

INDEX OF EXHIBITS

Exh. No.	Title of Exhibit
BMA-100	Initial Flight Schedule
BMA-101	Aircraft Fleet and Lease Information
BMA-102	Certificate of Insurance
BMA-103	Affidavit of Safety Compliance
BMA-104	First Year Projected Operating Statistics and Fuel Burn Projection
BMA-105	First Year Traffic, Revenues and Operating Expense Projection Summary and Breakdown by Market and By Month
BMA-106	First Year Projected Balance Sheet as of October 31, 2001
BMA-107	Projected Preoperating Expense
BMA-108	BMAC Balance Sheet as of June 30, 2000
BMA-109	BMAC Profit and Loss Statement for Six Months Ended June 30, 2000
BMA-110	PAA Balance Sheet as of December 31, 1999
BMA-111	Financial Fitness Test Analysis
BMA-112	Officer and Director Resumes and Fitness Questionnaire Responses
BMA-113	Principal Shareholders
BMA-114	Part 298 Air Taxi Operator Registration
BMA-115	Part 135 Air Carrier Certificate
BMA-116	Canadian Nonscheduled International License No. 990126

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Exh. No.	Title of Exhibit	
BMA-117	Affidavit of Citizenship	
BMA-118	Certificate of Good Standing	
BMA-119	Title 18 Certification	
BMA-120	Warsaw Liability Limit Waiver	
BMA-121	Articles of Incorporation and By-Laws	

BOSTON-MAINE AIRWAYS CORP. <u>Initial Flight Schedule</u>

Portsmouth (PSM) - Bangor (BGR) - Commencing October 15, 2000

	<u>Depart</u>		<u>Arrive</u>	Equipment	Frequency
BGR	06:00	PSM	06:55	J-31	Daily
PSM	07:00	BGR	07:55	J-31	Daily
BGR	09:15	PSM	10:10	J-31	Daily
PSM	09:45	BGR	10:40	J-31	Daily
BGR	18:00	PSM	18:55	J-31	Daily
PSM	18:00	BGR	18:55	J-31	Daily

Sanford/Orlando (SFB) - Ft. Myers (RSW) - Commencing March 1, 2001

	<u>Depart</u>		Arrive	Equipment	Frequency
SFB	07:15	RSW	08:00	J-31	x67
RSW	07:20	SFB	08:05	J-31	x67
SFB	11:00	RSW	11:45	J-31	Daily
RSW	12:15	SFB	13:00	J-31	Daily
SFB	13:35	RSW	14:20	J-31	Daily
RSW	13:30	SFB	14:15	J-31	Daily
CED	17.45	RSW	10.20	T 21	67
SFB	17:45		18:30	J-31	x67
RSW	17:30	SFB	18:45	J-31	X67

BOSTON-MAINE AIRWAYS CORP. Aircraft Fleet and Lease Information

Aircraft Type & Model	Registration Number	Owned/Leased
CASA C-212-CD-51	N203 PA	Leased
CASA C-212-CD-51	N204 PA	Leased
BAe Jetstream 31	N535 PA	Leased
BAe Jetstream 31	N536 PA	Leased
BAe Jetstream 31	N537 PA	Leased

Lessor:

The Owner/Lessor of all five aircraft leased to BMAC is:

Guilford Transportation Industries, Inc. 14 Aviation Avenue Portsmouth, NH 03801 (603) 766-2000

Guilford is an affiliated company with BMAC as a result of its common ownership with BMAC's parent company, Pan American Airlines, Inc., by Messrs. Mellon and Fink.



U.S. Department of Transportation

Office of the Secretary Of Transportation

AGENCY DISPLAY OF ESTIMATED BURDEN

The public reporting burden for this collection of information is estimated to average 30 minutes per response. If you wish to comment on the accuracy of the estimate or make suggestions for reducing this burden, please direct your comments to the Federal Aviation Administration the following address:

U.S. Department of Transportation Office of Aviation Analysis, X-57 400 7th Street S.W. Washington, D.C. 20590

and

Office of Management and Budget
Office of Information and Regulatory Affairs Paperwork Reduction Project 2108-0030 Washington, DC 20603

OMB No. 2108-0030 Expires 12-31-98

U.S. AIR CARRIERS CERTIFICATE OF INSURANCE

		POI	LICIES OF INSURANCE FOR AIRCRAFT AI AND PROPERTY DAMAGE L		Y
Τn	ansp	ortation 400 7th Street S.W.,	•	s Division, X-57, Office of	Aviation Analysis, Department pf
(P	lease	type information, except sig	natures.) See Attached		
T١	lis C	ERTIFIES THAT:			
		•	(Name of Insured craft Liability Insurance to	Boston - Maine Airways	Corp. d/b/s Pan Am Services
na	15 155		crustional Trade Port. Portsmouth, NH 03801		
		14 AVIZUON AVENUE, I EASE (III)	(Name and Address of Insure	1 D.S. Air Carrier)	
efi tei	ectiv mina	e from tte coverage is received by the	V	•	e insurer or carrier of the intent to
		Part 205 of the Federal Avia g such a date is unacceptable	ation Administration Regulations does not a e.	llow for a predetermined t	ermination date, and a certificate
1.	Th	e Insurer (Check one):			
	2	is licensed to issue airc	raft insurance policies in the United States;		
	•	is licensed or approved l	ov the government of	to iss	ue aircraft insurance policies; or
		• •	ne Insurer in the State(s) of		
	•	The aircraft covered by the capacity of 18,000 pounds) below): RS WITH PART 294 AUTHORITY ONLY le policy are SMALL AIRCRAFT (i.e., with it or less). (Check separate or combined cove	30 or fewer passenger se rage as appropriate):	ats or with a maximum payload
		Separate Coverages:			
					Minimum Limit
		Policy No.	Type of Liability	Each Person	Each Occurrence
			Bodily Injury (Excluding Passengers)	\$75,000	\$300,000
			Passenger Bodily Injury Liability	\$75,000	\$75,000 x 75% of total number of passenger seats installed in the aircraft
		•	Property Damage		\$100,000
		Combined Coverage: This minimums stated above to	s combined coverage is a single limit of liabili r bodily injury (excluding passengers), proper	ty for each occurrence at lity damage, and passenge	east equal to the required r bodily injury.
		Policy No	Amount	of Coverage	
ı [operations only and excludes passenger lia		

	Separate Cove		A Compan acharate of collin	blned coverage as appropriate):		
	•	•	Y£1	imballita :	Each Person	inimum Limit Each Occurrence
	·	olicy No.	Type of L	LIBOUTY	Each Person	Each Occurrence
			Combined Bodily Ir other than cargo Damage Liability	njury (Excluding Passengers attendants) and Property	\$300,000	\$2,000,000
			Passenger Bodily I	njury Liability	\$300,000	\$300,000 x 75% of total number of passenger seats installed in the aircraft
	X Combined Cov	rerage: This co	ombined coverage is a si	ngle limit of liability for each o	ccurrence at least	equal to the required
	minimums stat	ed above for bo	odily injury (excluding pas	ssengers), property damage, a		
	Policy No	See	Attached	Amount of Coverage	Nut less than the	
					LédifLeo	in 14CFR205
_	This policy cov	rers CARGO of	perations <i>only</i> and <i>exclu</i> c	des passenger liability insuran	ce.	
С	The aircraft cove	ered by this polic or less). (Check r	RRIERS OPERATING L y are LARGE AIRCRAFT (I. separate or combined cover	e., with more than 60 passenger	seats or with a mex	imum payload capacity of
	·	_	7			inimum Limit
		Policy No.	Тур	pe of Liability	Each Person	Each Occurrence
	<u></u>		Combined Bodily II other than cargo Damage Liability	njury (Excluding Passengers attendants) and Property	\$300,000	\$20,000,000
			Passenger Bodily I	njury Liability	\$300,000	\$300,000 x 75% of total number of passenger seats
				•		installed in the aircraf
	minimums stat	ted above for bo	odily injury (excluding pa	ingle limit of liability for each o ssengers), property damage,	and passenger boo	installed in the aircraft equal to the required dily injury.
	minimums stat	ted above for b	odily injury (excluding pa	ssengers), property damage, Amount of Coverage	and passenger boo	installed in the aircraft equal to the required
	minimums stat	ted above for b	odily injury (excluding pa	ssengers), property damage,	and passenger boo	installed in the aircraft equal to the required dily injury.
1	Policy No This policy country policy country policy or policy.	vers CARGO of	odily injury (excluding pa perations only and excluding certificate insure(s) (Che	ssengers), property damage, Amount of Coverage des passenger liability insuran ck One):	and passenger boo	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag
T x	Policy No This policy con	vers CARGO of	odily injury (excluding pa	ssengers), property damage, Amount of Coverage des passenger liability insuran ck One):	and passenger boo	installed in the aircraft equal to the required dily injury.
	minimums state Policy No This policy coulon The policy or policy Operations co	vers CARGO of es listed in this	odily injury (excluding pa perations only and excluding certificate insure(s) (Che	ssengers), property damage, Amount of Coverage des passenger liability insuran ck One): Insured	and passenger boo	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag
	This policy country of policy or policy or policy or policy Operations co	vers CARGO of es listed in this inducted with al	odily injury (excluding pa perations only and exclud certificate insure(s) (Che I aircraft operated by the	ssengers), property damage, Amount of Coverage des passenger liability insuran ck One): Insured aft:	and passenger boo	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag
χ	minimums state Policy No. This policy con The policy or polici Operations co Operations with	vers CARGO of es listed in this inducted with all inducted with the	perations only and excluding particles only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional participations)	Amount of Coverage	and passenger booking. Ce. Make and Model 05.	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag Registration No.
χ	minimums state Policy No This policy con he policy or polici Operations co Operations with	vers CARGO of es listed in this inducted with all inducted with the thing the following	perations only and excluding particles only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional particles or exceeds the respective of the respecti	Amount of Coverage	and passenger bookies. Make and Model 05.	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag Registration No.
χ	minimums state Policy No. This policy con The policy or polici Operations co Operations with	vers CARGO of es listed in this inducted with all inducted with the	perations only and excluding particles only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional particles or exceeds the respective of the respecti	Amount of Coverage des passenger liability insuranteck One): Insured aft: age if necessary) equirements in 14 CFR Part 2 Willia of New Y	and passenger book Ce. Make and Model O5. Ork. Inc. Global Aviat (Name of Broker,	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag Registration No.
χ	minimums state Policy No. This policy con The policy or polici Operations co Operations with	vers CARGO of es listed in this inducted with all inducted with the thing the following	perations only and excluding partitions only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional partitional pa	Amount of Coverage	and passenger book Ce. Make and Model O5. Ork. Inc. Global Aviat (Name of Broker,	installed in the aircraft equal to the required dily Injury. FAA or Foreign Flag Registration No.
χ	minimums state Policy No. This policy con The policy or polici Operations co Operations with	vers CARGO of es listed in this inducted with the hollowing in this certificate (Name of Insurer	perations only and excluding partitions only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional partitional pa	Ssengers), property damage, Amount of Coverage des passenger liability insuran ack One): Insured aft: age If necessary) equirements in 14 CFR Part 2 Willia of New Y	and passenger booker. Make and Model O5. Os. (Name of Broker, inc. (Addres)	installed in the aircraft equal to the required dily Injury. FAA or Foreign Flag Registration No.
χ	minimums state Policy No. This policy con The policy or polici Operations co Operations with	vers CARGO of es listed in this inducted with the hollowing in this certificate (Name of Insurer	perations only and excluding particles only and excluding certificate insure(s) (Che laircraft operated by the efollowing types of aircraft: (Use additional particles or exceeds the ref)	Amount of Coverage des passenger liability insuranteck One): Insured aft: age if necessary) equirements in 14 CFR Part 2 Willia of New Y	and passenger booker. Make and Model O5. Os. (Name of Broker, inc. (Addres)	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag Registration No. ion fapplicable)
χ	minimums state Policy No. This policy con The policy or polici Operations co Operations with	vers CARGO of es listed in this inducted with all inducted with the the following in this certificate (Name of Insurer (Address)	perations only and excluding particles only and excluding certificate insure(s) (Che laircraft operated by the efollowing types of aircraft: (Use additional particles or exceeds the ref)	Amount of Coverage des passenger liability insuranteck One): Insured aft: age if necessary) equirements in 14 CFR Part 2 Willis of New Y	and passenger book Ce. Make and Model O5. Ork. Inc. Global Aviat (Name of Broker, ince (Address 10004	installed in the aircraft equal to the required dily injury. FAA or Foreign Flag Registration No. ion fapplicable)
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χ Ε	minimums state Policy No This policy con the policy or polici Operations co Operations with Each policy listed i See Attached	vers CARGO of es listed in this inducted with the hollowing in this certificate (Name of Insurer (Address)	perations only and excluding particles only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional particles or exceeds the ref)	Amount of Coverage des passenger liability insuran ack One): Insured aft: age if necessary) equirements in 14 CFR Part 2 Willia of New York 7 Habover Soun New York NY Paul Yelavich - e)	and passenger book Ce. Make and Model O5. Grk. Inc. Global Aviat (Name of Broker, ince) (Addres) (City, State, Zivice President (Officer or authorized)	installed in the aircraft equal to the required dily Injury. FAA or Foreign Flag Registration No. f applicable) s) p Code)
20 66	minimums state Policy No This policy con the policy or polici Operations co Operations with Each policy listed i See Attached	vers CARGO of es listed in this inducted with the hollowing in this certificate (Name of Insure) (Address) (City, State, Zoo can verify the e	perations only and excluding particles only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional particles or exceeds the ref)	Amount of Coverage des passenger liability insuran ack One): Insured aft: age if necessary) equirements in 14 CFR Part 2 Willia of New York 7 Hanover Soun New York NY Paul Yelavich - e)	and passenger book Ce. Make and Model O5. Grk. Inc. Global Aviat (Name of Broker, ince) (Addres) (City, State, Zivice President (Officer or authorized)	installed in the aircraft equal to the required dily Injury. FAA or Foreign Flag Registration No. ion f applicable) s)
E -	minimums state Policy No This policy con he policy or polici Operations co Operations with Each policy listed i See Attached Contact (person wh	vers CARGO of es listed in this inducted with the hollowing in this certificate (Name of Insure) (Address) (City, State, Zoo can verify the e	perations only and excluding particles only and excluding certificate insure(s) (Che l aircraft operated by the e following types of aircraft: (Use additional particles or exceeds the rest) in Code) if Code) (Area Code, FAX Number)	Amount of Coverage des passenger liability insuran ack One): Insured aft: age if necessary) equirements in 14 CFR Part 2 Willia of New York 7 Hanover Soun New York NY Paul Yelavich - e)	and passenger book Oe. Make and Model Os. Os. Ork. Inc. Global Aviat (Name of Broker, ince) (Addres) (City. State, Z. Vice President (Officer or authorized	installed in the aircrafequal to the required dily Injury. FAA or Foreign Flag Registration No. FAA or Foreign Flag Registration No.



SECURITY (the "Insurers")

As respects Liability Insurance:

Insurer Policy Number

American Home Assurance Company AJ 3387401-03
through American International Aviation Agency
Atlanta, GA

Underwriters at Lloyd's & Various Companies through Willis Corroon Corporation, Global Aviation London, England

AEA 1783

Several Liability Notice

The subscribing insurers' obligations under contracts of insurance to which they subscribe are several and not joint and are limited solely to the extent of their individual subscriptions. The subscribing insurers are not responsible for the subscription of any co-subscribing insurer who for any reason does not satisfy all or part of its obligations.

LSW 1001 (insurance)

BEFORE THE DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

Application of						
BOSTON-MAINE AIRWAYS CORP.	Docket OST-00					
for issuance of a certificate of public convenience and necessity pursuant to 49 U.S.C. § 41102						
AFFIDAVIT OF SAFETY COMP	LIANCE					
John R. Nadolny, being duly sworn, deposes and s	says:					
1. That he is duly elected, qualified, and serving General Counsel and Secretary of Boston-Maine Airways authorized to and does make this affidavit for it.						
2. That all aircraft currently owned and/or leased by Boston-Maine Airways Corp. have been certified by the Federal Aviation Administration and currently comply with all applicable Federal Aviation Administration safety standards under Part 121, as well as the noise standards of Part 36, of the Federal Aviation Regulations.						
John R. N State of New Hampshire)	adolny /					
County of Rockingham)						
Subscribed and sworn to before me this // day of July, 2	000.					
<u>M. B.//</u> Notary Pu	nicke Abbott blic					
My commission expires						
No	anche Abbott stary Public smission Expires sy 12, 2004					

BOSTON-MAINE AIRWAYS CORP.

First Year Projected Operating Statistics and Fuel Burn Projection

<u>Item</u>	(12 months) PSM-BGR	(7 months) SFB-RSW	1 st Year <u>Total</u>
Total Flights	2,160	1,414	3,574
Block Hours	1,901	1,061	2,962
RPM's	3,896,235	2,455,937	6,352,172
ASM's	6,361,200	3,710,700	10,071,900
Fuel Burn @ 100 gal. p/hr	190,100	106,100	296,200

Source: Exhibit BMA-105

BOSTON-MAINE AIRWAYS CORP. First Year Traffic, Revenues and Operating Expense Projection Summary and Breakdown by Market and Month

<u>Item</u>	(12 months) PSM-BGR	(7 months) <u>SFB-RSW</u>	1 st Year <u>Total</u>
Total Passengers	25,137	15,545	40,682
Total Revenue Total OperatingExpense	\$1,980,693 	\$1,410,558 785,527	\$3,391,251
Profit/(Loss)	\$824,217	\$625,031	\$1,449,248

BOSTON-MAINE AIRWAYS CORP. First Twelve Months Projected Traffic, Revenue, Operating Expense from Scheduled Service

SUMMARY

SYSTEM	First Twelve Month's Totals/Averages
Flights Block Hours ASM's Cost Cost/Block Hour Cost/Flight	3,574 2,961 10,071,900 \$1,942,003 \$655.86 \$543.37
VARIABLE	
Pilots In-Flight Maintenance Insurance - Liability Fuel Variable Cost - Total Variable Cost/Block Hour Variable Cost/Flight	\$236,904 \$-0- \$310,936 \$222,097 \$296,130 \$1,066,067 \$360 \$298
STATIONS Ground Handling	\$214.050
Pax Handling Catering Landing Fees Airport Fees Security Advertising	\$214,050 \$121,360 \$-0- \$160,830 \$40,682 \$20,341 \$19,000
FIXED	****
G&A Aircraft Rent/Lease Insurance-Hull Reservation System	\$7,800 \$260,000 \$15,600 \$16,273
Fixed & Station Costs - Total Fixed & Station Costs/Block Hour Fixed & Station Costs/Flight	\$875,936 \$295.82 \$245.08
Cost/ASM Projected Load Factor Projected RPM's Projected Pax	\$0.1928 63% 6,352,172 40,682
Estimated Ticket Price Estimated Revenue Estimated Revenue/Flight RASM's Yield Profit/(Loss)	\$83.36 \$3,391,251 \$948.86 \$0.3367 \$0.5344 \$1,449,248

PSM-BGR

				Orio	a	Des	st	Dept		Arry		Fred	1.	Mil	es	Sea	ats	Block Hrs												
				PSI		BG			T	4					155 19				0.88			_								
				BG		PSN								::.:	155		19		0.88					_						
																		٠		_	•									
PSM-BGR					Oct-00	!	Nov-00		Dec-00		<u>Jan-01</u>		Feb-01		Mar-01		<u>А</u> рг-01		May-01		Jun-01		<u>Jul-01</u>		Aug-01		Sep-01		Total	
Flights					180	1	180		180		180		180		180		180	j	180		180		180		180		180		2,160	
Block Hours					158.4	ļ	158.4		158.4		158.4		158.4		158.4		158.4		158.4		158.4		158.4		158.4		158.4		1,901	
ASM's					530,100		530,100		530,100		530,100		530,100		530,100		530,100		530,100		530,100		530,100		530,100		530,100		6,361,200	
Cost				\$	94,998	\$	95,938	\$	96,759	\$	97,170	\$	95,938	\$	95,528	\$	97,170	\$	97,170	\$	95,528	\$	96,349	\$	96,759	\$	97.170	\$	1,150,417	
Cost / Blk Hour				\$	600	\$	606	\$	611	\$	613	\$	606	\$	603	\$	613	\$		\$		\$	608	\$		\$	613	•	605.23	
Cost/ Flt.				\$	528	S	533	\$	538	\$	540	\$	533	\$	531	\$	540			\$		\$		\$		\$	540		266.30	
Variable																														
Pilots	\$ 8	30.00	Нг	\$	12,672.00	\$	12,672.00	\$ 12	2,672.00	\$ 12	2,672.00	\$ 1	2,672.00	\$	12,672.00	s	12,672.00	\$	12,672.00	\$	12.672.00	\$	12,672.00	\$	12,672,00	\$	12,672,00		152.064.00	
Inflight	\$		Hr	\$		\$	_	\$	-	\$	-	S	_	S	-	Š		\$	-	\$	-	\$,	\$,	\$	- (•	102,00 4.00	
Maintenance	\$ 10	5.00	Hr	\$	16.632.00	\$	16,632.00	\$ 16	6,632.00	\$ 16	3,632,00	\$ 1	6.632.00	\$	16.632.00	\$	16,632,00	Š	16,632,00	\$	16.632.00	Š	16,632,00	Š	16.632.00		16,632,00		199.584.00	
Insurance Liability	\$ 7	5.00	Hr		11.880.00		11.880.00		1.880.00			-	1,880.00				11.880.00				, -	-	11.880.00		11.880.00		11,880.00		142,560,00	
Fuel		00.00	Hr	-	15.840.00				,	-			5.840.00	-			15,840.00	-	,		,		15.840.00		15.840.00		15,840.00		190,080,00	
Variable Cost				-	57,024,00					-			,				57,024.00												84,288.D0	
Var. Cost/ Blk Hr.				Š	360.00	\$	360.00	\$		\$		Š	360.00	Š		\$	360.00	\$		Š		Š	360.00	Š		\$	360.00		360.00	
Var. Cost per Flight				s	316.80	\$		ŝ		\$		Š		\$		\$	316.80	Š		Š		\$	316.80	\$		\$	316.80		316.80	
PSM - Station				•	0,0.00	•	010.00	•	0.0.00	•	010.00	•	510.00	•	010,00	•	010.00	•	310.00	•	310.00	•	510.00	•	310.00	•	310.00	,	310.00	
Ground Handling	\$	_	FIt	s	_	•	_	•		•	_	¢	_	¢	_	•		•		¢		æ		•		e	- 5			
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Catering	ě	_	Pax	ě		ě		ě	_	ě	_	ě		ě	_	•	-	÷	-	ç	-	ř	•		-	Š	- ;	,	-	
Landing	¢	-	Fit	Š		Š		ě	_	ě		e e		ě	•	•	-	4	-		-	\$	-	ą.	-	\$,	-	
Airport Fees	Š		Pax	Š	1.881.00	Š	1.881.00	\$ 2	2.223.00	\$ 2	394.00	Š	1.881.00	Š	1.710.00	Š	2.394.00	S	2.394.00	•	1.710.00	Š	2.052.00	\$	2.223.00	•	,	•	- -	
Security	-		Pax	3	1,001.00	s	.,		·,	-	,	\$,	\$		-	•	\$	-,	\$		•	-,	•	-,	\$	2,394.00 \$		25,137.00	
Advertising	•		Pax Wk			9	940.50	3 1	,111.50	3 1	, 197.00	Þ	940.50	•	800.00	\$	1,197,00	3	1,197.00	\$	855.00	\$	1,026.00	\$	1,111.50	\$	1,197.00		12,568.50	
BGR - Station			***																									,	-	
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•			Fit Fit	\$	9,000.00	\$ \$								\$		5	9,000.00	\$		-		\$	9,000.00	\$.,	\$	9,000.00		00.000,80	
	•			•	5,400.00	3	5,400.00	3 0	,400.00		,400.00	\$	5,400.00	\$	5,400.00	\$	5,400.00	\$	5,400.00	\$		\$	5,400.00	\$		\$	5,400.00		64,800.00	
Catering	\$		Pax	\$	0.400.00	3	0.400.00)	400.00	\$	400.00	3		\$	- 400.00	\$		\$	-	2		\$	-	\$		\$	- 9			
Landing			Flt	-	8,100.00	\$	8,100.00						8,100.00	\$	8,100.00	\$	8,100.00	\$	8,100.00	\$		\$	8,100.00	\$		\$	8,100.00		97,200.00	
Airport Fees	\$		Pax	\$	040.50	\$	040.50	\$		\$		\$	-	\$		3	-	\$	-	5		\$		\$		\$	- \$			
Security			Pax	\$	940.50	\$,	\$		\$			1,197.00	\$		\$		\$,			\$	1,197.00		12,568.50	
Advertising	\$ 1,00	0.00	MO.	\$	1,000.00	\$	1,000.00	\$ 1	,000.00	\$ 1	,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	\$	1,000.00	ì	5,000.00	
Fixed (allocated to 2 Airc	•			_		_		_																						
		0.00		\$	300.00	\$		\$		\$		\$		\$		\$	300.00	\$	000.00	\$		\$		\$		\$	300.00		3,600.00	
Aircraft (Fleet of 2.)			Mo.		10,000.00			-									10,000.00										10,000.00		20,000.00	
		0.00		\$	600.00	\$				\$		\$		\$		\$	600.00	\$		\$		\$		\$		\$	600.00		7,200.00	
*	\$	0.40	Pax	\$	752.40	\$		\$		\$		\$		\$		\$	957.60	\$		\$		\$		\$		\$	957.60		10,054.80	
Fixed Cost																•	40,145.60					\$;		\$:			40 145 60 \$	4	66,128.80	
Fixed Cost/Blk Hr				\$	239.73	\$		\$	-	\$		\$		\$		\$	253.44	\$		\$		\$	248.26	\$		\$	253.44	i	245.23	
Fixed Cost / Fit				\$	210.97	\$	216.19	\$	220.75	\$	223.03	\$	216.19	\$	213.91	\$	223.03	\$	223.03	\$	213.91	\$	218.47	\$	220.75	\$	223.03		215.80	
Cost / ASM				\$	0.1792	\$		\$		\$		\$		\$_	0.1802	\$	0.1833	\$	0.1833	\$	0.1802	\$	0.1818	\$		\$	0.1833 \$		0.1818	
Projected L/F					55%		55%		65%		70%		55%		50%		70%		70%		50%		60%		65%		70%		61%	
Projected RPM's					291,555		291,555	3	344,565	3	371,070		291,555		265,050		371,070		371,070		265,050		318,060		344,565		371,070		3,896,235	
Projected Pax					1,881		1,881		2,223		2,394		1,881		1,710		2,394		2,394		1,710		2,052		2,223		2,394		25,137	
Ave. Pax / Flt					10		10		12		13		10		10		13		13		10		11		12		13		12	
BE Tkt \$				\$		\$		\$		\$		\$		\$		\$_		\$		\$		\$		\$		\$_	40.59 \$		46.72	
Estimated Tkt \$				\$		\$		\$	82.00			\$, 0.00	\$	10.00	\$	83.00	\$	85.00	\$	68.00	\$	72.00	\$	81.00	\$	82.00 \$		78.25	
Estimated Rev.				\$		\$		\$ 1	82,286	\$ 2	201,096	\$	141,075	\$	133,380	\$	198,702	\$	203,490	\$	116,280	\$	147,744	\$	180,063	\$	196,308 \$		1,980,693	
Estimated Rev. /Flt				\$	773	\$	784	\$	1,013	\$	1,117	\$	784	\$	741	\$	1,104	\$	1,131	\$	646	\$	821	\$	1 000	\$	1,091 \$		917	
RASM's				\$	0.2626	\$	0.2661	\$	0.3439	\$	0.3794	\$	0.2661	\$	0.2516	\$	0.3748	\$	0.3839	\$	0.2194	\$		\$		\$	0.3703 \$		0.3114	
Yld				\$	0.4774	\$	0.4839	\$	0.5290	\$	0.5419	S	0.4839	\$	0.5032	\$	0.5355	\$	0.5484	\$	0.4387	\$		\$		\$	0.5290 \$		0.5084	
Profit/(Loss)				\$	44,196	\$	45,137	\$	85,527	\$ 1	03,926	\$	45,137	\$		\$		\$	106,320	\$		\$		\$		\$	99,138 \$		824,217	
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SFB-RSW					Mar-01	1	Apr-01		May-01		<u>Jun-01</u>		Jul-01		Aug-01		Sep-01		Oct-01		Nov-01		Dec-01		Jan-02		Feb-02		Total			
Flights					202		202		202		202		207		202		202		202		202	,	202		202		202		2.424			
Block Hours					151.5		151.5		151.5		151,5		151.5		151.5		151.5		151.5		151.5		151.5		151.5		151.5		1,818			
ASM's					606,404	,	606,404		606,404		606,404		606,404		606,404		606,404		606,404		506,404		606,404		606,404		606,4D4		7,276,848			
				_	116.266		115,726		116,647			5	114,805	5	115,266	5	117,108				15,266	S	• •	5	116.647	•	117,108		1,387,241			
Cost				*		Ş		5 5		\$ 9		5	758	S		3	773	9		3	761			3	770	5	773		763.06			
Cost / Blk Hour				•	761 571		764	5	770 577	•		5	/ 56 568	5		3	580	3		5	57(3	577	5	580		285.15			
Cost/ Fit.				\$	arı	,	673	•	5//	3	OBU	3	308	3	9/1	7	380	4	380	•	3/1	3	212	4	3//	•	360	3	205, 15			
Variable	_			_		_	4 D 7 CD D4	_	10 200 20		10 400 00	_	10 400 00	_	40 400 00		40 100 00		40 100 00	D 40	400 00	_	10.450.00		10 100 00		12.125.00	_	145,440			
Pilots	S	8D.QC		3	12,120.00	2	12,120.00	ş	12,120.00	3	12,120.00	\$	12,120.00	Ş	12,120.00		12,120.00		\$2,120.00	\$ 12	,120.00	S	12,120.00		12,120.00	Ş	12,120,00		•			
infligh)	Ş		Hr	3		- \$		2	-	•		2		\$		S		Ş		•		•	-	5		3		\$				
Maintenance	S	105,00		3	15,907.50	\$		\$	15,907.50			\$	15,907.50	\$			15,907.50			-	,907.50		15,807.50	-	15,907.50	-		Ş	190,890			
insurance Liability	\$	75.00		3	11,362.50	5	11,362.50	\$	11,362.50			2	11,362.50	\$			11,362.50				,362.50	•	11,362.50	-	11,362.50	•	11,362,50	Ş	136,350			
Fuel	\$	100,00	Hr	\$		_	15,150.00		15,150.00	-		-	15,150.00	\$	15,160.00	-	15,150.00	-		-	150.00			-	15,160.00	-	15,150.00	\$	181,800			
Variable Cost				S		3	54,540,00	5	54,540.00	\$			54,540.00	\$	54,54D.00		54,540.00	•			540.00	-		-	54,540.00	-	54,540.00	\$	65 4,48 0			
Var. Cost/ Blk Fr.				5	360,00	3	360.00	3	360.00	\$		\$	3 60 ,00	\$	360.00	\$	360.00	1		3	360,00	\$		\$	360.00	3	360,00	\$	360			
Var, Cost per Füşht				\$	270,00	5	270,00	Ş	270.00	3	270.00	S	270,00	5	270,00	\$	270.00	\$	270.00	3	270.00	\$	270.00	\$	270,00	S	270.00	\$	270.00			
SFØ - Station																																
Ground Handling	S	-	FIL	\$	-	Ş	-	5	•	S		\$	-	S	-	\$	-	\$	-	8	-	5	-	3	•	\$	-	\$	-			
Passenger Handling	S	-	F#	5	•	\$	-	\$	-	\$	-	\$	•	Ş	-	3	-	8	•	\$	-	5	-	\$	-	\$	-	\$	-			
Catering	5	-	Pax	5	-	\$	-	\$	•	Ş	-	\$	-	\$	-	S	-	\$	-	\$	-	Ş	-	5	•	\$	- '	\$	-			
Landing	5	-	Fk	5	-	\$	-	3	-	\$	-	\$	•	\$	-	\$	-	2	-	\$	-	\$	-	\$	-	5		\$	-			
Airport Fees	Ś	1.00		Š	1,919.00	Š	2,110.90	Š	2,494,70	\$	2,686.60	9	1,727,10	\$	1,919.00	\$	2,686,60	\$	2,686.60	\$ 1	919.00	\$	2,302.80	\$	2,494.70	\$	2,686,60	5	27,633.60			
Security	š	0.50		Š	959.50	\$	1,055,45	Š	1,247.35	5	•	\$	863.55	5	959.50	\$	1,349.30	\$	1,343,30	5	969.50	\$	1,161.40	\$	1,247.35	\$	1,343.30	\$	13,816.60			
Advertising	•	1,000,00		5		Š	1,000.0D	Š	1,000,00	š		\$	1,000.00	\$	1,000.00	Š	1,000.00	\$	1,000.00	5 1	000,000	\$	1,000.00	5	1,000.00	\$	1,000,00	\$	5,000.00			
RSW - Station	•	.,		٠		•	.,	-	•	•	•		•		•	•	•			-			•	-	-		•		-			
Ground Handlins	3	75,00	Fit	2	15,150,00	S	15,150,00	S	15, 150,00	5	15,150,00	S	15, 150,00	3	15, 150,00	\$	15,150,00	\$	15,150,00	\$ 15	150.00	3	15,150,00	3	15,150,00	5	15,150,00	\$	181,600			
Passenger Handling	9	40.00		Š	8,080,00	s	6,080.00	Š		Š		\$	• • •	Š		Š	8,080,00	3			060.00	S	8,080.00	3	8,080,00	\$	6,080.00	Š	96,960			
Catering	s	10.10	Pax	5	-,	ž	-	Š	-	9		ž	-	S		3	•	Š		S	_	Š	•	Š	_	Š		Š				
Landing	Š	45.00		3	9.090.00	š	9,080,00	Š	9.090.00	Š	9,090,00	Š	9.090.00	Š	9.090.00	š	9.090.00	Š	9.050.00	Š 9	090.00	š	9.090.00	Š	9.090.00	Š	9.090.00	· • 1	00.080,60			
Airport Fees	2		Pax	9	0,000.00	Š	0,000.00	Š	-	Š	0,000.00	š	0.000122	Š	-	Š	0,010,01	Š		Ś		2		ž	-	i	-	3				
Security	Š	0,50		3	959,50	š	1,055.45	š	1,247.35	š	1,343.30	š	883.55	š	959.50	Š	1,343,30	\$	1,343.30	Š	959.50	š	1,151.40	Š	1,247.35	š	1,343,30	Š	13,616.60			
Advertising	•	1,000.00		3	1.000.00	3	•	5		5		5		\$		Š	1,000.00	ş			000.00	Ş	-	Š	-	3	•	\$	12,000,00			
Fixed (allocated to 4 Al			mo.	4	1,000.00	•	1,400.00	•	s, 400.00	•	e,000.0D	•	7,000.00	•	1,000,00	•	(,000.00	•	1,040,00	٠.	000.00	•	1,000.00	•	1,000.00	•	1,005.00	•	,2,000,00			
G & A	3		Mo.	•	800.00		600.00	•	600,00	4	600,00	3	600.00	4	600,00	5	60D.00	•	600.0D	9	600,00	3	600.00	9	600.00	5	600,00	2	7,200.00			
	-	00.000.0	Mo.	Š		3		3		š		•		•	_	•		š		\$ 20	000.00	•		š		-		•	40,000.00			
		1,200.00		Š	1,200,00	s	1,200.00	s	1,200,00	ě		5	1,200.00	5		š	1,200,00	\$			200.00	3		3		5	1,200.00	-	14,400.00			
Res System	Š	0.40		Š	767.60	S		S		Š		š	690.64	š		š	1.074.64	8		Š	767,60	š	•	Š		Š	1.074.64	•	11,353,44			
Fixed Cost	3	. 0.40	P (AL	-	60.725.60	-		•	52 107.28	_		•	-		- -		52,557,84	-			725.60	-		-		-	62.567.84		32,760.64			
				3	400.83	ŝ	•	Š		5		\$	397,79	Š		9.	412.99	3		, 5	400.83	5		š		š	412.99		403.06			
Fored Cost/Blk Hr				3		\$		Š		Š		, 5		Š		S		Š		Š		Š		š		Š	309.74	•	302.29			
Fixed Cost / Fit				4	JIM. 94	*	30230	*	337.40	4	303,74	4	220.24	•	SAIO, CLE	9	303.F4	•	303,74	•	JJU.02	•	303,10	•	347.40	•	303.14	•	302,23			
C-4146U				S	0.1901		0,1908	3	0.1924		0.1931	Q.	0.1893	•	0.1901	•	0.1931	2	0.1931	•	0.1901	•	0.1916	•	0.1924		0,1931		0.1916			
Cost / ASM			_	, 	50%	-	55%	4	65%	4	70%	ą	45%	*	50%	•	70%	<u>.</u>	70%	<u>, </u>	50%	٠.	60%	<u> </u>	65%	-	70%		60%			
Projected UF			L	1	303.202		333,522		394,163		424,483		272,882		303,202		424,483		424,483		03.202	—	363,842	_	394,163		424,483		4,366,109			
Projected RPM's									2,495		2,687		1,727		1,919		2,687		2,687	•	1,919		2,303		2,495		2,687		27,634			
Projected Pax					1,919		2,111 10		12		7,007 13		9		1,515		13		13		10		2,303 11		12		13		11.4			
Ave, Pax / Fit				-	10 m 02		_	•				•				•		•	43.59	•		•		\$		5	43.59		51.65			
BE THIS				- 3 -	60. 07	\$	54.82	<u>*</u>	46.76	<u>•</u>	43.59	•		<u>ş</u>	50.07	0		<u>\$</u>	95.00	<u>-</u>	60.07	÷	72.00		84.00	-	102.00	_	87.33			
Estimated Tkt \$	_		L	3		\$		<u>\$</u> _	110.00	<u>.</u>	105.00	<u> </u>	70.00	-	78.00	<u>*</u>	92,00	_			67.00	ᢤ		*		-						
Estimated Rev.				\$		5	200,536	\$	274,417	1	282,093		120,697	-		\$		2	255,227		28,573	1	165 602	1		S	274,033		2,457,663			
Estimated Rev. IFI				5		4		\$		3	1,397	-		3	. , , .	\$	-,	1	1,264	•	637	3		\$		6	1,357		1,014			
RASM/s				\$	D. T. 100	\$	-,	\$	0. TOL 0	\$		S		\$	-,	\$	9,4010	\$	0.4209		0.2 1 2D	9		\$		\$	0.4519	•	0.3377			
YId				\$		\$		\$		3		S		3	_,	3	-,	\$	0,6013	-		\$		5		\$	0.6456		0.5629			
Profit/(Loss)				\$	34,416	5	84,80 9	\$	157,770	3	164,985	Ş	6,092	3	34,416	3	130,059	\$	138,119 (S	13,307	Ş	49,615	5	92,909	\$	156,925 \$	1	1,063,423			

BOSTON-MAINE AIRWAYS CORP.

Balance Sheet (Pro Forma) October 31, 2001

CURRENT ASSETS

CASH	\$	593,900
ACCOUNTS RECEIVABLE	\$	410,000
SPARE PARTS & SUPPLIES	\$	450,000
ASSETS HELD FOR DISPOSITION	\$	362,800
PREPAID ITEMS	\$	• • - •
AVAILABLE CREDIT FACILITY	\$	500,000
.	Ψ	500,000
OTHER ASSETS Property & Equipment		
Aircraft (improvements to leased property)	\$	848,000
Flight Equipment Rotable Parts	\$	-
Ground Equipment & Vehicles	\$	
Test Equipment & Tooling	\$	•
Office Furniture & Equipment	\$	•
Accumulated Depreciation	(\$	
Net Other Assets	,	1,232,000
Intellectual Property/Goodwill	\$	25,000
TOTAL ASSETS	\$	3,626,200
CURRENT LIABILITIES		
Trade Accounts Payable	\$	100,000
Accrued Salaries & Wages	\$	20,000
Accrued Taxes	\$	8,000
Accrued Lease Obligations	\$	54,000
Other Current Liabilities	\$	5,000
LONG TERM LIABILITIES		
Available Credit Facility	\$	500,000
STOCKHOLDERS EQUITY		
Common Stock	\$	100,000
Additional Paid-in Capital	\$	1,400,000
Retained Earnings	\$	1,439,200
TOTAL LIABILITIES AND EQUITY	\$	3,626,200

Exhibit BMA-107

BOSTON-MAINE AIRWAYS CORP. <u>Projected Preoperating Expense</u>

<u>Item</u>	Amount
New Station Expense	\$5,000
Advertising & Promotion Reservation System Expense	15,000 10,000
DOT/FAA Certification Expense	154,000
Total	<u>184,000</u>

BOSTON-MAINE AIRWAYS CORP.

Balance Sheet (Unaudited) June 30, 2000

CURRENT ASSETS

CASH	\$	148,900
ACCOUNTS RECEIVABLE	\$	100,000
SPARE PARTS & SUPPLIES	\$	100,000
	4.	200,000
ASSETS HELD FOR DISPOSITION	\$	537,800
PREPAID ITEMS	\$	2,500
AVAILABLE CREDIT FACILITY	\$	500,000
OTHER ASSETS		
Property & Equipment		
Aircraft (improvements to leased property)	\$	573,000
Flight Equipment Rotable Parts	\$	50,000
Ground Equipment & Vehicles	\$	40,000
Test Equipment & Tooling	\$	100,000
Office Furniture & Equipment	\$	10,000
Accumulated Depreciation	(\$	
Net Other Assets	\$ \$	763,000
Intellectual Property/Goodwill	\$	25,000
TOTAL ASSETS	\$ 2	,187,200
CURRENT LIABILITIES		
Trade Accounts Payable	ď	76.000
Accrued Salaries & Wages	\$	75,000
Accrued Taxes	\$ \$	10,000
Accrued Lease Obligations		4,000
Other Current Liabilities	\$ \$	37,000
Other Current Elagrithes	35	5,000
LONG TERM LIABILITIES		
Available Credit Facility	\$	500,000
STOCKHOLDERS EQUITY		
Common Stock	\$	100,000
Additional Paid-in Capital	\$	1,400,000
Retained Earnings	\$	56,200
•	_	Ç-01200
TOTAL LIABILITIES AND EQUITY	\$	2,187,200



B-M Airways Profit & Loss January through June 2000

	Jan - Jun '00
Ordinary Income/Expense	
Income	504 000 47
3100 · Aircraft Charter In	591,322.47
3580 Misc Income	6,233.43
3890 · Federal Ex Tax	494.70
Total Income	598,050.60
Cost of Goods Sold 5000 · Cost of Goods Sold 5020 · Catering 5030 · De-ice Fluid	43.99 13,810.50
Total 5000 · Cost of Goo	13,854.49
Total 5000 · Cost of Goo	13,034.43
Total COGS	13,854.49
Gross Profit	584,196.11
Expense	
Accrued Maint, Expense	31,650.00
Aircraft Rent	159,000.00
Calibration - Tools	2,713.15
Insurance Expense	11,740.00
Moving Expense - Emplo	561.09
4220 Crew Accomodati	10,604.04
4400 Charter Fuel	19,806.93
4410 Charter Landing Fee	19,825.52
4420 Hangar Rent Out	17,400.00 6,023.84
4450 · Charter Misc. Exp	28,499.06
4500 · Parts Expense	3,690.50
4510 · Charter Customer	216,157.17
5100 · Payroll Expenses 5620 · Uniforms	1,162.28
5740 · Charter Crew - Pe	10,815.00
6300 · Equipment Expense	3,520.46
6320 Maintenance Serv	69.41
6330 · Mileage	742.14
6340 · Tolls	98.30
6810 · Freight Expense	3,378.58
6999 · Uncategorized Ex	0.00
7230 · Landing Fee	10.00
7400 · Supplies	1,106.13
7410 · Office Supplies 7420 · Cleaning Supplies	59.48
7450 · Cleaning Supplies	432.90
7480 · Maintenance Su	2,686.13
7400 · Supplies - Other	26.38
Total 7400 · Supplies	4,311.02
7460 · Auto Gas	350.38
7600 · Utilities	6,163.74
7800 · Misc Expense	9,334.92
7830 · Permits & Registr	100.00

07/17/00

B-M Airways Profit & Loss January through June 2000

Jan - Jun '00
567,727.53
16,468.58
16,468.58

BOSTON-MAINE AIRWAYS CORP. Pan American Airlines Balance Sheet as of December 31, 1999

CURRENT ASSETS	
Cash	\$493,261
Short-Term Investments	184,298
Notes Receivable	135,299
Accounts Receivable	9,306,903
Spare Parts and Supplies	1,721,796
Assets Held for Disposition	6,156,737
Prepaid Items	831,321
Other Current Assets	2,324
Special Funds	139,995
TOTAL CURRENT ASSETS	18,971,934
OTHER ASSETS	
Property and Equipment	
Engines	2,664,607
Flight Equipment Rotable Parts	3,461,277
Ground Equipment & Vehicles	1,789,549
Test Equipment and Tooling	1,067,699
Office Furniture & Equipment	166,557
Improvements to Leased Property	
Pease	2,410,034
Fuel Farm	715,288
Sanford, FL	131,330
Nose Dock	102,920
Accumulated Depreciation	(1,260,573)
Flight Equipment Airworthiness Allowance	(4,052,167)
Other Assets and Deferred Charges	6,263,983
TOTAL ASSETS	<u>\$32,432,448</u>
CURRENT LIABILITIES	
Trade Account Payables	\$1,101,352
Short Term Notes Payable	8,105,076
Accrued Salaries & Wages	325,495
Accrued Interest	120,770
Accrued Taxes	18,768
Air Traffic Liability	5,653
Other Current Liabilities	<u>98,969</u>
TOTAL CURRENT LIABILITIES	9,776,083
LONG TERM LIABILITIES	
Note Payable to Shareholder	1,021,000
•	,
STOCKHOLDER'S EQUITY	
Preferred Stock	25,000,000
Additional Paid-In Capital	9,000
Common Stock	4,491,000
Retained Earnings	(7,864,635)
	21,635,365
TOTAL LIABILITIES AND EQUITY	<u>\$32,432,448</u>

BOSTON-MAINE AIRWAYS CORP. Financial Fitness Test Analysis

Working Capital Requirement

Projected Preoperating Expense 25% of First-Year Operating Expense	\$184,000 485,501	
Total Working Capital Request		\$669,501
Working Capital		
Cash on hand, accounts receivable and assets held for sale	786,700	
Line of Credit Facility (from PAA)	500,000	
Total Working Capital		1,286,700
Working Capital Surplus		<u>\$ 617,199</u>

BOSTON-MAINE AIRWAYS CORP. Officer and Director Resumes and Fitness Questionnaire Responses

12:11

BOSTON-MAINE AIRWAYS CORP. **DOT Fitness Information Questionnaire**

NOTE:

FROM: 6037662094

This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.

2000,07-18

riease state your name	and residence address:
MR. TIMOT	MY MELLON
P.O. Box	858
LYME, C	-T
Title or Position with	Company:
DIRECTOR	
NONE Position Pro-	in a Adams and Telephones (complete only if you are no
Current Position, Bus	n a full-time basis by the Company)
Current Position, Bus	n a full-time basis by the Company) Pan American Airlines, Inc
Current Position, Bus	n a full-time basis by the Company) Pan American Airlines, Inc
Current Position, Bus	na full-time basis by the Company) Pan American Airlines, Inc. 14 AVIATION AVE. PORTSMOUTH, NH 0386 (603) 766-2000
Current Position, Bus currently employed o	Pan American Airlines, INC. 14 AVIATION AVE. PORTSMOUTH, NH 0380 (603) 766-2000

FROM :6037662094

2000,07-18

-2-

7. Are you currently an officer, director or major shareholder (5 percent or more of the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or Yes / No control of any such transportation or aeronautic activity?

(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).

8. Have you held, in the past, any position with any U.S. or foreign air carrier, or Yes \(\sqrt{No} \) other aviation-related business?

(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).

Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes ____ No ____ 9.

(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).

Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000?

Yes ___ No ____ 10.

(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).

Have you been the subject of a formal complaint or enforcement investigation by 11. the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No /

(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).

12. Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No

(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).

-3-

DOT Fitness Questionnaire

12:12

Have you been involved in any aircraft accident or incident during the past year, or 13. in the past and which remains the subject of an open investigation by the FAA, Yes / No NTSB or the Company?

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature

Date

Attachments 657282

FROM : 6037662094

-4.

DOT Fitness Questionnaire

Attachment A

DOT Firness Questionnaire - Detailed Responses:

Name of Person Responding: TIMOTHY MELLON

Question No.	Detailed Response
7.	CHAIRMAN OF PANAMERICAN AIRLINES, IDC. ("PAA").
	PAA IS THE OWNER OF PAN AMERICAN AIRWAYS CORP. A PART IZI AIR CARRIER (PAAC).

- 8. SEE RESPONSE TO \$7 ABOVE, SINCE JUNE, 1998.
- 9. PLAINTIFF IN LAWSHIT ABAINST CESSNA AIRCRAFT
 FOR BREACH OF CONTRACT. JUDGMENT FOR PLAINTIFF
 CHERENTLY ON APPEAL.
- 13. WHILE PILOT IN COMMAND OF PAAC FLIGHT 17 ON JAMMAY 19, ZOO SANFORD TO GARY, INVOLVED IN TAXI'NG INCIDENT (SLID) ON ICE COVERED RUNWAY AT LOW SPEED. REVIEW BY FAA WAS CLOSED WOUT ACTION, ATTRIBUTED TO WEATHER CONDITIONS/RUNWAY CONDITIONS. NO OPEN INVESTIGATION BY FAA, NTSB OR COMPANY.

BOSTON-MAINE AIRWAYS CORP. DOT Fitness Information Ouestionnaire

N		٧	т	•	
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This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.

Please state your name ar	nd residence address:
DAVID A. FINI	K
61 CHRISTIA	N HILL ROAD
AMHERST,	NH 03031
Title or Position with Co	mpany:
PRESIDENT	DIRECTOR
currently employed on a	ss Address and Telephone: (complete only if you are not full-time basis by the Company)
currently employed on a	· · · · · · · · · · · · · · · · · · ·
currently employed on a	full-time basis by the Company) PAN AMERICAN AIRLINES, INC.
currently employed on a	full-time basis by the Company) PAN AMERICAN AIRLINES, INC.
currently employed on a	full-time basis by the Company) PAN AMERICAN AIRLINES, INC. 14 AVIATION AVENUE PORTSMOUTH NH 03 (603) 766-2000
PRESIDENT Are you a citizen of the U	full-time basis by the Company) PAN AMERICAN AIRLINES, INC. 14 AVIATION AVENUE PORTSMOUTH NH 03 (603) 766-2000

1.	the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes No
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).
8.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes No
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes No
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).
10.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000? Yes No
	(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).
11.	Have you been the subject of a formal complaint or enforcement investigation by the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No
	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).

-3-

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature

Date

DAVID A. FINK

Printed Name

Attachments 657282

Attachment A

DOT Fitness Questionnaire - Detailed Responses:

Name of Person Responding: David A. Fink

Question No.	Detailed Response
7.	CURRENTLY AN OFFICER (PRESIDENT), DIRECTUR AND SHAREHOLDER (5.28%) OF PAN AMERICAN AMERICAN AMERICAN AMERICAN AMERICAN AMERICAN AMERICAN AMERICAN
8.	BECAME PRESIDENT OF PAN AMERICAN AIRLINES, INC.

BOSTON-MAINE AIRWAYS CORP. **DOT Fitness Information Questionnaire**

NOTE:	This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.
1.	Please state your name and residence address:
	JOHN R. NADOLNY
	10 Young Line
	RYE, NH 03870
2.	Title or Position with Company:
3.	Number and type of shares of Company stock owned, or to be acquired, if any: $NoNe$
4.	Current Position, Business Address and Telephone: (complete only if you are not currently employed on a full-time basis by the Company) PAN AMERICAN AIRWAYS (ORP. (Sevior VP/G.C.)
	14 AVIATION AVE. PORTSMOUTH, NH 03801
	(603) 766 - 2000
5.	Are you a citizen of the United States? Yes No
6.	If you are not a U.S. citizen, please indicate your nationality and current immigration status

7.	Are you <u>currently</u> an officer, director or major shareholder (5 percent or more of the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes No
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).
8.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes No
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes No
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).
10.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000? Yes No
	(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).
11.	Have you been the subject of a formal complaint or enforcement investigation by the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No
	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).

13. Have you been involved in any aircraft accident or incident during the past year, or in the past and which remains the subject of an open investigation by the FAA, NTSB or the Company?

Yes ___ No ____

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature

JOHN R. NADOLNY

Attachments 657282

Attachment A

DOT Fitness Questionnaire - Detailed Responses:

Name of Person Responding: JOHN R. NADOLNY

Question

No. Detailed Response

- 7. CURRENTLY AN OFFICER (SECRETARY) OF PANAMERICAN
 AIRLINES, THE OWNER OF PANAMERICAN
 AIRWAYS CORP., A PART 121 CERTIFICATED CARRIER.
 - 8. BECAME AN OFFICER OF PAN AMERICAN
 AIRLINES, INC. IN MAY OF 1998.



402 Amherst Street-Suite 300 Nashua, NH 03063-1287 603-595-1614 603-595-2414 FAX

October 26, 1998

Ms. Carol A. Woods Air Carrier Fitness Division U.S. Department of Transportation 400 Seventh Street, S.W. Washington, D.C. 20590

Re: Pan American Airlines, Inc.

Dear Ms. Woods:

To supplement the materials provided in connection with your inquiry dated September 30, 1998, I have prepared the following narrative concerning my background in lieu of a resume.

My full name is John Robert Nadolny. I was born July 24, 1959 in Pittsfield, Massachusetts. I received my education at Boston College (B.S.in Management and Accounting - 1981) and Boston College Law School (J.D. in 1984). After graduating from law school I initially worked for the then-Big 8 accounting firm of Touche Ross & Co. In February of 1986 I joined the Boston law firm of Finnegan, Stanzler & Nadeau, where I worked on a wide variety of corporate and regulatory matters. In January of 1988 I joined the Law Department of the Guilford Rail System (the affiliated railroads owned by Guilford Transportation Industries, Inc. ("GTI") as Assistant General Counsel. I was promoted to the position of Vice President and General Counsel in August of 1992 and served in that position until August of this year, when I became Senior Vice President and General Counsel to GTI and Pan American Airlines, Inc.

A completed DOT Fitness Information Questionnaire is attached. If you have any questions or require additional information, please fell free to contact me directly at (603) 595-1614.

Sincerely,

John R. Nadolny
Senior Vice President
and General Counsel

BOSTON-MAINE AIRWAYS CORP. DOT Fitness Information Questionnaire

NOTE:

This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.

Please state your name and residence address:
JOSEPH L. CAREY
40 COX LANE
METHUEN, MA 01844
Title or Position with Company:
TREASURER
Number and type of shares of Company stock owned, or to be acquired, if any:
Current Position, Business Address and Telephone: (complete only if you are not currently employed on a full-time basis by the Company)
ASSISTANTIREASURER PAN AMERICAN AIRWAYS CORP.
14 AVIATION AVENUE PORTIMOUTH NHO
(603) 766-2000
Are you a citizen of the United States? Yes No
If you are not a U.S. citizen, please indicate your nationality and current immigration status
N/A

7.	Are you <u>currently</u> an officer, director or major shareholder (5 percent or more of the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes \checkmark No \checkmark SEE ITEM 4.
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).
8.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes No
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes No
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).
10.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000? Yes No
	(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).
11.	Have you been the subject of a formal complaint or enforcement investigation by the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No
	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).

Have you been involved in any aircraft accident or incident during the past year, or in the past and which remains the subject of an open investigation by the FAA, NTSB or the Company?

Yes No

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature Date

TOSEO14 L. CAREY
Printed Name

Attachments 657282

Attachment A

DOT Fitness Q	nestionnaire - Detailed Responses:	
Name of Person	Responding:	
Question No.	Detailed Response	

Joseph L. Carey
Asst. VP / Treasurer - Guilford Rail Systems
Assistant Treasurer - Pari American World Airways

Gradaute of Bentley College - 1975 - Bachelor of Science - Accounting

1968 - 1980- 12 years working at State Street Bank & Trust Company, Keystone Custodian Funds and The Massachusetts Company in mutual funds and private portfolio management accounts. Held positions such as Accountant and Manager - Client / Portfolio Accounting.

1980 - 1991- 11 years at The Kendall Company, a hospital & surgical products manufacturing company. Held positions such as Divisional Accountant, Accounts Payable Manager, Inventory Accountant, Senior Consolidations Accountant and Manager - International Accounting.

1991- Present - 7 years at Guilford Rail System, initially in charge of financial reporting and for the past 6 years as Treasurer.

BOSTON-MAINE AIRWAYS CORP. DOT Fitness Information Questionnaire

NOTE:

This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.

	Please state your name and residence address: GORDON A LONG
	1465 woodbury Ave #256
	1465 woodbury Ave #256 Portomon TH, NH 03801
-	Fitle or Position with Company:
	Difector of operations
	MONE
	Current Position, Business Address and Telephone: (complete only if you are no currently employed on a full-time basis by the Company)
•	

7.	Are you <u>currently</u> an officer, director or major shareholder (5 percent or more of the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes No
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).
8.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes No
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionpaire).
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes No
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).
10.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000? Yes No
	(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).
11.	Have you been the subject of a formal complaint or enforcement investigation by the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No
	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).

Have you been involved in any aircraft accident or incident during the past year, or in the past and which remains the subject of an open investigation by the FAA NTSB or the Company?

Yes ___ No

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature

Printed Name

Attachments 657282

Attachment A

DOT Fitness Questionnaire - Detailed Responses:

Name of Person Responding: GORDON LUNG

Question

No. Detailed Response

- Director OF operations For Numerous
FAR 135 operations.
From Present to Past

A. Boston-MAINE AIRWays

B. ARlington leasing Inc debla Notional AIR

C. AIR Transport INC.

GORDON R. LONG

1465 Woodbury Ave # 256 Portsmouth, NH 03801 (603) 674-9015

Pilot Qualification: Airline Transport Rating - Multi-engine Land

CASA 212 Type Rating

Commercial & Instrument Rating - Single Engine Land

Total Time:

PIC:

6,000 + Hours 4,500 + Hours

Multi-Engine

3,500 + Hours

Employment:

Oct 83 - Present:

Arlington Leasing, Inc.

d/b/a Pan Am Services

In October, 1983 Appointed to Director of Operations for a small FAR Part 135 passenger commuter service operating Piper Navajo's and CASA 212 aircraft. Scheduled service included routes from Newport, Providence, Boston, New York and Washington DC airports. In the fall of 1985, the operation was moved from Newport, Rhode Island to Louisville, KY, including transferring the FAR 135 Air Carrier Operating Certificate from Norwood, MA to Louisville, KY. Operations including operating twelve CASA 212 aircraft in scheduled nightly service for United Parcel Service in all cargo configuration. In the spring of 1987 consolidated all operations with our parent company (American CASA Distributor) in Riverside, CA. Again, transferred the FAR 135 certificate from Louisville, KY to Riverside, CA. In the fall of 1997, Arlington Leasing, Inc. sold its last owned and operated CASA 212 and the 135 certificate was surrendered to the Riverside FAA-FSDO office. In February, 1999 the stock and assets of Arlington Leasing, Inc. was purchased by Pan American Airlines and the company and all its employees was transferred to

Portsmouth, NH.

June 99 to Present

Boston-Maine Airways

Director of Operations for a FAR Part 135 all cargo operation utilizing the CASA 212-200 series aircraft. The CASA 212 is small transport category twin engine turbine powered aircraft.

June, 1980 to

October, 1983

Air Transport Center, Inc.,

Owned and operated a FAR Part 135 On-demand charter service operating nine-passenger or less multi-engine and single engine aircraft. Service as the Director of Operations and Chief Pilot.

Sept, 1976 to

June, 1980

Newport Aero, Inc.

Newport, Rhode Island

Served as a line captain operating Piper Navajo's and single engine aircraft in scheduled passenger service from Newport, Providence, Boston and New York airports. In addition

flew on-demand charters.

BOSTON-MAINE AIRWAYS CORP. DOT Fitness Information Questionnaire

NOTE:

This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.

Please s	tate your nan	ne and residenc	e address:		
	HN 3	TEROME	HUGHZ		,,
169	CENTE	ir ST.			
		MASS C			
Title or	Position with	n Company:			
CH	IEF 1	PILOT			
Current	Position, Bu	siness Address	and Telepho	ne: (complete o	nly if you are no
	y employed o	siness Address on a full-time b	asis by the Co		nly if you are no
currentl	y employed o	on a full-time b	asis by the Co	ompany)	nly if you are no
	y employed o	on a full-time b	asis by the C	ompany)	nly if you are no

<i>l</i> .	the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes No
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).
8.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes No
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes No
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).
10.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000? Yes No
	(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).
11.	Have you been the subject of a formal complaint or enforcement investigation by the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No
	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).

Have you been involved in any aircraft accident or incident during the past year, or 13. in the past and which remains the subject of an open investigation by the FAA, NTSB or the Company? Yes ___ No __/

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Germy Hughe 4/3/00
Signature Date

JOHN J. HUGHES
Printed Name

Attachments 657282

Attachment A

DOT Fitness Questionnaire - Detailed Responses:

Name of Person Responding: John J. Hughes

Question	
No	Detailed Response
8	See attached resume for list of past aviation related Businesso I have been employed by
	aviation related Businesso I have been
	engloyed by
, ,	see attached letter regarding an incident
//	Sex cendens server for light
	involving an inoperative wing tip light
	improperly written up. The incident more resolved with a 2 year warning
	man merche a with a 2 min warning
	more maderial money a 2. years in

John J. Hughes

169 center St. Groveland, Mass 01834 (978-372-4351)

Mar. 1999 - Present

Boston-Maine Airways 14 Aviation Avenue Portsmouth, N.H. 03801

Chief Pilot

Duties include setting up Part 135 cargo operation for Casa 212's. This included writing all manuals, including training and operations, hiring crews and training them and managing day to day operations. More recently I have been working to get Part 135 passenger approval for the BA e 3100.

May 1998-Mar.1999

FlightSafety International Marine Air Terminal Laguardia Airport Flushing, New York 11374

Duties included training new hire and upgrade pilots to proficiency through ground and flight instruction on the Saab 340 aircraft for Part 121 operations.

Apr.1997-Mar.1998

H.B. Meats and Produce P.O. Box 113, Kingston N.H. 03848

Owner and Manager

Dutires included setting up and running a retail market. Creating business plan and all ordering, hiring, cost analysis etc.

Aug. 1986-Apr. 1997

Business Express Airlines 55 Washington St. Suite 300 Dover, N.H. 03820-3809

Duties included captain of scheduled 121 flights in the Saab 340 throughtout the northeastern U.S. and Canada (1990-1997) and Part 135 sheeduled operation in the Beech 1900 aircraft (1986-1990) as captain throughout the northeastern U.S. and Canada.

Mar. 1984-Aug. 1986 Precision Airlines

Galaxy Way, Manchester Muni. Airport. Manchester N.H.

Duties included captain of Part 135 passenger operations in aircraft such PA-31, DHC-6, BE-99 and DO-228 throughout the northeastern U.S. and Canada.

BOSTON-MAINE AIRWAYS CORP. Section 41102 Certificate Application

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May. 1978-Mar. 1984 Bay State Airways later known as Colonial Airlines

239 Newton Road Haverhill, Mass. 01830

Duties included Chief Pilot of a small Part 135 on demand charter operation. in charge of quotes, aircraft and crew assignments using both single and twin engine aircraft.

Jun. 1976-May 1978 Merrimack Airlines

Lawrence Municipal Airport

North andover, Mass.

Duties included co-pilot and later captain on Part 135 operations using both single and twin engine airraft.

Feb. 1974-Jun.1976 Aviad

(part time) Lawrence Municipal Airport

North Andover, Mass.

Duties included piloting an aircraft for aerial advertising banners and skywriting.

May 1974-Sep. 1978 Lakeman Fisheries

Glouchester, Mass.

Duties included piloting an aircraft to locate and direct fishing boats to schools of fish for for capture.

Interests: Reading, History, Writing, Hunting, Fishing



FLIGHT STANDARDS DISTRICT OFFICE 7 AIRPORT PARK BLVD. LATHAM, NEW YORK 12110

February 2, 2000

File Number: 2000EA010010

· CERTIFIED MAIL - RETURN RECEIPT REQUESTED

Mr. John J. Hughes 169 Center St. Groveland, MA 01834-1539

Dear Mr. Hughes:

During a recent ramp check of aircraft N203PA, a C-212-CD, operated by Boston-Maine Airways, it was noted that on 01/24/2000, you as pilot in command, operated the aircraft for revenue flight when the aircraft did not meet applicable airworthiness requirements. Specifically, on Log book page 110126 dated 01/24/00, you had written up a maintenance discrepancy, Port WING TIP LIGHT INOP AT ROC. Apparently the discrepancy was repaired, but was not signed off by the mechanic with the corrective action.

This letter is to inform you that this matter is under investigation by the Federal Aviation Administration. We would appreciate receiving any evidence or statements you might care to make regarding this matter within 10 days of receipt of this letter. Any discussion or written statements furnished by you will be given consideration in our investigation. If we do not hear from you within the specified time, our report will be processed without the benefit of your statement.

Sincerely,

Robert S. Willett

Aviation Safety Inspector

Enclosure: Privacy Act Notice

BOSTON-MAINE AIRWAYS CORP. DOT Fitness Information Questionnaire

NOTE:

This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.

	Hobart 7. Livings ton
	10 Chestant St. Popt 1203
	Exeter, NH 03833
7	Fitle or Position with Company:
1	Title or Position with Company: Director of Sete of
1	Number and type of shares of Company stock owned, or to be acquired, if any:
(Current Position, Business Address and Telephone: (complete only if you are no
	currently employed on a full-time basis by the Company)
C	currently employed on a full-time basis by the Company)
C	

7.	Are you <u>currently</u> an officer, director or major shareholder (5 percent or more of the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes No				
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).				
8.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes No				
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).				
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes No				
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).				
10.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000? Yes No				
	(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).				
11.	Have you been the subject of a formal complaint or enforcement investigation by the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No				
	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).				
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No				
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).				

13.	Have you been involved in any aircraft accident or incider	nt during t	he past year, or
	in the past and which remains the subject of an open investigation	stigation by	y the FAA,
	NTSB or the Company?	Yes _	_ No _/

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature

Date

Printed Name

Attachments 657282

Attachment A

DOT Fitness Questionnaire - Detailed Responses:

Name of Person Responding: H. LIVINGS Fun

Question

No.

Detailed Response

Director of Satety Pan American Arways Corp US Airways 5/7/62 - 12/31/93 Pilot

Hobart T. Livingston P.O.Box 479 North Hampton, NH 03862 603 674 6075 hobie@nh.ultranet.com

Objective: Flight Department Manager, Flight Safety Officer

Work/Professional Pilot Experience

US Airways, Thirty One Years

International Captain, 150 Atlantic Crossings

ATP Type Ratings Boeing 767 and 757

M/D DC-9, BAC 1-11, Fairchild FH 227

Piston CV-240-340-440, M-404

Crew Resource Management Background

Air/Ground Safety and Security Training

First Class Physical

Operated many different large aircraft in all weather operations

Total Time 30,000 hrs
Tailwheel 5,000 hrs
Airline Time, includes Instrument, Cross Country, Night
All multi-engine 23,000 hrs
Light twin, includes Instrument, Cross Country, Night 2,000 hrs

Leesona Corp., Providence, RI,

No accidents or incidents

Created Cessna 310 Corporate Flight Department

Piloted and Managed Scheduling

Covered All of East Coast and Eastern Canada

Eastair, Inc., Providence, RI,

Chief Pilot/Aircraft Sales/Charter/Air Taxi/Instructor Scheduling and Selling Instruction and Charter Flights Selling Aircraft and Services

Travel Air Service, Block Island, RI,

Air Taxi Service, throughout New England and New York

USAF Aviation Cadets/RIANG

Officer/Leadership/Pilot Training, 1st Lieutenant S/MEL T-34, T-28, B-25, SA-16 Grumman Albatross Hobart T. Livingston 94 Exeter Road North Hampton, NH 03862 603 674 6075 hobie@nh.ultranet.com

In Addition

Owned Light Manufacturing and Sales Company for Five Years
Aviation Consumer Product with International Sales.
Trade Show Appearances, Create Advertising, Literature,
Web Pages, Telephone Sales, Purchasing, Manufacture,
Assembly, and Shipping of Aviation Preheater.
Computer Bookkeeping and Cost Control.

Eighteen years experience with Inside and Outside Sales
Infrared Heating Systems Applications to Living and Industrial Space.
Serviced Thirteen Hangars and many industrial sites
Electric and Gas Fired Equipment. Heat Loss Calculations
Operational Economy Measures. Installation Design. Read
and Create Wiring Diagrams and Construction Blueprints
for installers and customers. Write operating procedures

C.B.Cottrell & Sons, Westerly, RI, Six Years experience in heavy industry, Foundry, Machine Shop, Wood Patternmaking Practices

BOSTON-MAINE AIRWAYS CORP. DOT Fitness Information Questionnaire

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	N	ı.	,	1	- 1	٦,	

This questionnaire will be submitted to the DOT in connection with BMA's DOT certificate application. Please answer all questions, with a more detailed explanation where requested, sign and date the form, and return it to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air express service (2300 N Street, N.W., Washington, D.C. 20037). Please indicate if you desire for any part of your response to be kept confidential.

_	lease state your name and residence address: Douglas A. Alm
	One Mill St. Apt #240 - Dover, NH 03820
_	
T	itle or Position with Company:
_	Director of Maintenance
	Surrent Position, Business Address and Telephone: (complete only if you are no
¢	Current Position, Business Address and Telephone: (complete <u>only</u> if you are no urrently employed on a full-time basis by the Company) Director of Maintenance
C	urrently employed on a full-time basis by the Company) Director of Maintenance
	urrently employed on a full-time basis by the Company)
-	Director of Maintenance Boston-Maine Airways - 14 Aviation Ave, Portsmouth, NH 038
A In	Director of Maintenance Boston-Maine Airways - 14 Aviation Ave, Portsmouth, NH 038 (603) 766-2142

·	the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes No
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).
3.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes No
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes No _X
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).
10.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim of less than \$5,000? Yes NoX
	(If "yes", please supply the total number and aggregate amount of all claims and/or judgments outstanding against you in the space provided in Attachment A).
11.	Have you been the subject of a formal complaint or enforcement investigation by the DOT or the FAA regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years? Yes No _X
	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes No
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).

13. Have you been involved in any aircraft accident or incident during the past year, or in the past and which remains the subject of an open investigation by the FAA, NTSB or the Company?

Yes No X

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature

Printed Name

Attachments 657282

Attachment A

DOT Fitness	Questionnaire - Detailed Responses:	
Name of Per	on Responding:	
Question No.	Detailed Response	

Douglas A. Alm

Objective:

Full time supervisory position in aircraft maintenance and or operations.

Aviation Employment: 1999 - Present

Boston-Maine Airways

Portsmouth, NH

Director of Maintenance

- FAR Part 135 Cargo / Passenger Operations
- Performed major refurbishment on CASA 212 & J-31 aircraft.
- Set up records department and procedures.

1997-1999

Louisville, KY

Self-employed contract aircraft maintenance / consulting

- C of C Inspections on CASA and deHavilland aircraft.
- Records research document conformity inspections.
- Performed Import C of A Inspections on CASA 212 aircraft.

1996-1997

Fayard Enterprises

Louisburg, NC

Maintenance Controller / CASA Advisor

- Planned maintenance requirements for a turboprop fleet.
- CASA 212, BE90, DHC-3 Import C of A's. Conformity Inspections.
- CASA 212 Systems training.
- Implemented computer maintenance tracking system.
- Worked directly with DAR and FAA to obtain numerous import Certificates of Airworthiness.

1993-1996

Thoroughbred Aircraft Services - Louisville, KY

Proprietor - Aircraft Maintenance / Inspections

- General aviation aircraft maintenance on singles and light twins.
- Aircraft ferrying service.
- Pre-purchase inspections

1992-1993

Larry's Flying Service - Fairbanks, AK

Director of Maintenance

- Scheduled and unscheduled passenger / freight operations FAR 135.
- Single engine Pipers, Cessna's, BE-99 and C-212 aircraft.

Aviation Employment:

1992-1993 CASA Aircraft, Inc. - Chantilly, VA.

(Continued)

Contract Maintenance - USCG Air Station Miami

Inspection and maintenance on CASA 212 aircraft on lease from CASA.

1988 - 1992 American CASA / National Air - Riverside, CA.

Director of Maintenance

- Scheduled and unscheduled FAR 135 operations with CASA 212 aircraft.
- First Officer in CASA 212 for unscheduled Part 135 freight operations.
- Managed the refurbishment / major modification of CASA 212 aircraft.
- D.O.M FAR Part 145 Operations CASA 212 and components, Garrett TPE 331 Engines.

Certifications:

- Airframe and Powerplant Certificate 1984
- Inspection Authorization 1988 (Expired)
- Commercial Pilot, ASMEL, Instrument 1988
- CDL Class A

Training:

- TPE 331 Intermediate Course 1991
- CASA 212 Systems / Flight Training 1988
- Management in Commercial Aviation 1990
- TPE 331 Line Maintenance 1989
- MS-DOS 1989
- Eddy Current I and II, Radiography I & II, Liquid Penetrant, Magnetic Particle, And Ultrasonic Inspection Methods, 1987 – 1998
- SA226/227 Line Maintenance. 1987
- MS Windows NT4.0 Networking Essentials 1999

BOSTON-MAINE AIRWAYS CORP. DOT Fitness Information Questionnaire

This questionnaire will be submitted to the DOT in connection with BMA's

NOTE:

immigration status

	to Nat Breed at Shaw, Pittman via telecopier (202/663-8007) or air exp service (2300 N Street, N.W., Washington, D.C. 20037). Please ind if you desire for any part of your response to be kept confidential.
	ease state your name and residence address:
_	JAMES W. HERRING
	6 OAK STREET
	PRINGVALE, ME 04083
	THIEF INSPECTOR Imber and type of shares of Company stock owned, or to be acquired, if any NONE
	rrent Position, Business Address and Telephone: (complete only if you are rently employed on a full-time basis by the Company)

7.	Are you <u>currently</u> an officer, director or major shareholder (5 percent or more of the total stock), or do you have any other significant interest in, any other air carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautic activity? Yes No X				
	(If your answer is "yes", please provide detailed information relating to each such relationship or interest in the space provided in Attachment A to this questionnaire).				
8.	Have you held, in the past, any position with any U.S. or foreign air carrier, or other aviation-related business? Yes X No				
	(If "yes", please provide information regarding all positions held, with dates of employment and responsibilities, and any other revelant information, on Attachment A, or attach a copy of a recent resume to this Questionnaire).				
9.	Are you the subject of any pending legal action, or outstanding judgment, involving a claim in excess of \$5,000? Yes NoX				
	(If "yes", please provide date and amount of each claim or judgment, and the name of each claimant or judgment creditor, in the space provided in Attachment A).				
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	(If "yes", please supply the total number and aggregate amount of all claims and judgments outstanding against you in the space provided in Attachment A).				
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	(If "Yes", describe each complaint, and indicate the current status or final disposition of each complaint in the space provided in Attachment A).				
12.	Have you been charged with any unfair or deceptive or anticompetitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years? Yes NoX				
	(If "yes", please describe, and indicate the disposition or current status of each proceeding in the space provided in Attachment A).				

13.	Have you been involved in any aircraft accident or incider	nt during t	he past year, or
	in the past and which remains the subject of an open investigation	stigation by	the FAA,
	NTSB or the Company?	Yes _	_ No <u></u>

(If "yes", please state the date and other details, including the status of any pending investigations, in the space provided in Attachment A).

Signature

Date

Printed Name

Attachments 657282

Attachment A

OOT Fitness Questionnaire - Detailed Responses:	
Name of Person Responding:	
Question No. Detailed Response	-

James W. Herring 36 Oak street Springvale, Me. 04083 (207) 490-2787 Hm. (888) 975-0753 Pgr.

Experience:

Mar 98 to present

Pan Am/ Boston and Maine Airways (American Casa)

Chief inspector/Maintenance Supervisor

Supervised, and directed maintenance personnel for both the Air carrier and repair station. Responsible for training, RII items, and return to service of company aircraft.

Oct 96 to Mar 98

Flight International

Maintenance Supervisor

Supervised personnel in the administration and performance of inspecting maintaining, and repairing aircraft systems and components in support of daily flight operations. Developed, implemented and evaluated training procedures, ensuring personnel were trained in a safe and efficient manner. Assigned technicians to various tasks while maintaining an effective work force to complete assigned maintenance. Managed the hazardous waist material and foreign object damage programs.

Nov 89 to Oct 96

American Casa/ National Air

Dir. Maintenance

Inspected, repaired, and maintained aircraft for flight operations. Isolated and diagnosed aircraft systems and components using appropriate test equipment and publications. Trained new hire personnel in aircraft system familiarization, troubleshoot, and repair. Maintain aircraft records. Designed and fabricated hydraulic, and fuel test benches for the repair station.

Aug 87- Oct 89

Hydraulic Manifold Technology

Shop Foreman/Machinist

Programmed, operated and maintained CNC multiple axis milling machines. Coordinated and scheduled customer work orders to ensure all machine work was performed in a timely and efficient manner.

Education:

Airframe and Powerplant license # 556590537

TPE 331 line maintenance course

Level II penetrant inspection/ Level II mag particle inspection

PT6-34 Engine control and rigging

EMB-110 Familiarization C-212 Familiarization J-31 Familiarization

TPE-331 Hot section teardown / rebuild

BOSTON-MAINE AIRWAYS CORP. <u>Principal Shareholders</u>

Boston-Maine Airways Corp. ("BMAC") is a wholly-owned subsidiary of Pan American Airlines, Inc. ("PAA"), which is a corporation organized under the laws of the State of Florida, and which is wholly owned by U.S. citizens, as identified below. The principal address of PAA is: 14 Aviation Avenue; Portsmouth, NH 03801. PAA also owns 100 percent of the common stock of Pan American Airways Corp. ("Pan Am"), which is a U.S.-certificated air carrier.

Virtually all (99.4 percent) of the common stock of PAA is owned by Mr. Timothy Mellon (94.2 percent) and Mr. David A. Fink (5.2 percent), both whom are U.S. citizens. The residence addresses of Messrs. Mellon and Fink are set forth in their fitness questionnaire responses in Exhibit BMA-112. As indicated in that exhibit, both Mr. Mellon and Mr. Fink hold positions as officers and directors of PAA, Pan Am and BMAC. In addition, both Messrs. Mellon and Fink hold ownership and officer/director positions with several railroad companies engaged in common carriage transportation operations in the U.S.

¹ The remaining 0.6 percent of PAA's stock is owned by two other individuals, Mr. Richard S. Kelso and Mr. David Fink, both of whom serve as directors of PAL. Mr. David Fink is the son of Mr. David A. Fink.

100214

Approved by OMB FC OMB No. 2108-0031 Expires: 6/20/60

AGENCY DISPLAY OF ESTIMATED BURDEN

The public reporting burden for this collection of information is estimated to average 30 minutes per response. If you wish to comment on the accuracy of the estimate or make suggestions for reducing the burden, please direct your comments to the <u>U.S. Department of Transportation</u>. Office of Arigina Analysis. X-56 400 7th Street, S.W., Washington, D.C. 20590.

PAPER WORK REDUCTION ACT OF 1995

Under the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The OMB control number is displayed in the upper right-hand corner of this form,

AND AMENDMENTO IMPED

AIR TAXI OPERATOR AND COMMUTER AIR CARRIER

U.S. Deportment of PART 298 CF	THE REGULATIONS OF ENT OF TRANSPORTATION	E(A)3
Air mais: Submit this form in duplicate to the Peder I Division AFS-200, 800 Independence Avenue S.W. Wis	Aviation Administration, Air Transportation hington, D.C. 20391	E 3
Commuters: Submit this form in duplicate to Depart; tent of Transportation, Air Carrier Fitness Division, X-56, Office of Aviation Analysis, 400 7th Street S.W., Washington D.C. 20590		Effective date of registration/smendments
Fees: The fee for the initial registration of an air tax commuter is \$670. Checks, drafts, or postal money filling fee for amendment to forms previously filled.	i is \$8. The fee for an intital registration or a orders should be psyable to DOT. There is	no MAY 0 999
is. Name (and DBA, if applicable) and Malling Additis	s of the Registering Cerrior:	BIGA 3b. Address of local FAA office:
Boston-Maine Airways (10	-	e s
Pease International Tra Portsmouth, NH 03801	deport	
1b. Telephone No. (603) 766-2005	Fex No. (603) 766-2094	
2a. Address of principal place of business (if diffe an	! from above):	
Same as above		
	•	Sc. FAA Telephone No.:
	· .	3d. FAA Principal Operations Inspector.
2b. Telephone No.	FIX No.	
4. This filling is the carrier's: initial Registration	••	hince previous filling (Complete Item 9)
il initial registration, give proposed date of od inn	encement of operations:	the contractive recognition
5. Check type or types of service the carrier intents to	perform upon commencement of operations	, or, for amendments, service the carrier is currently performing:
C Scheduled passenger*	On-demand passenger	Air ambulance
Scheduled cargo	On-demand cargo	Sessonal
Mail under a U.S. Postal Service contrict	Other (Please e , ealfy)**	
published flight schedules which specify the act previously been found "fill, willing ind is accompanied by the evidence required by the	e (limes, days of the week, and places betwee May" to perform sobsiduled passanger sorvic 4 CFR 204,3 and, if applicable, \$04.4.	riveen two or more points and is operated pursuant to sen which such flights are performed. If the registrant has se as a seminuter, this registration should be the U.S. Forest Service, it should be indicated here.
	• • • • • • • • • • • • • • • • • • • •	

4. Aircraft which the carrier propuses to pperol	in air taxi or commuter service or, for	emendments.	7. is the registering carrier a U.S. citizen?
alteralt currently operated:		Passenger Seats	
Aircraft Make and Mcdel	FAA Registration Number	installed"	NOTE An eir text or commuter registered under
1. CASA 212-200	N203PA	0	Parl 200 must be a citizen of the United States. The Federal Aviation Act defines a citizen as following
2 CASA 212-200	N204PA		dividual who is a U.S. citizen; (b) a partnership of which each member is a U.S. citizen; or (c) a corporation of which the President and securities as
1			more of the Officers and Directors are U.S. officens and at least 75 percent of the voting interest is owned or controlled by U.S. cilizens.
4.		· · · · · · · · · · · · · · · · · · ·	8. If this is an amendment, has the carrier carried
5.		:	passengers in foreign air transportation, that is, between any point in the United States and any
(Add addition	al sheets if necessary)		point outside thereof, during the past 12 months:
This does not include seats excupled by the passenger use.	pilot or co-pilot unless the latter is ava-	liable for	☐ YES ☐ NO
9. REPORT CHANGES OR AMENDMENTS	INFORMATION PREVIOUSLY FILE	WITHIN 30 DAY	OF THE EFFECTIVE DATE
a. Change in Carrier's Name and/or Address	(Please specify).		
Former Name 4.1	d Address:		Current Name and Address:
•			
	Not Applical	ole ·	
	·		
			·
b. Description of Any Other Changes or Anti-	ndmenta (including additions or delettor	s of eliciels, chang	ge in type of operations, registration numbers, etc.):
	•		
<u> </u>			
10. Certification			
if operating as a commuter air (a carrier subscribes to Agreemen)	arrier or in foreign air transport 18900 (see OST Form 4523), an 1,000 shall apply under Article 2	ation or partici d in accordanc I2(1) of the Wai	purate to the best of my knowledge. pating in an interline agreement, the with that Agreement agrees that a reaw Convention for passenger injury
·	Signa	ture:	(6 (1/1)
1	•		(Sale Helle)
· .		-	
Date: 1 April 1999	,	. John	Nadolny
5	NEM!		(Figure type)
Dortomouth No	1	174 ~ ~	Brosidont
Place: Portsmouth, No	Title:	Arce	President
11.19 -110 41614			
NOTE: This registration must be signed by of the carrier.	y a responsible officer, such as the Pre	aldent, Vice Presid	ent, Secretary or Tressurer, or partner or owner

TO INSURE PROPER PROCESSING OF THIS REGISTRATION, PLEASE COMPLETE THIS FORM IN ITS ENTIRETY.



Air Carrier Certificate

This certifies that

BOSTON-MAINE AIRWAYS, CORP.

d/b/a PAN AM

14 AVIATION AVENUE
PORTSMOUTH, N.H. 03801

has met the requirements of the Federal Aviation Act of 1958, as amended, and the rules, regulations, and standards prescribed thereunder for the issuance of this certificate and is hereby authorized to operate as an air carrier and conduct common carriage operations in accordance with said Act and the rules, regulations, and standards prescribed thereunder and the terms, conditions, and limitations contained in the approved operations specifications.

This certificate is not transferable and, unless sooner surrendered, suspended, or revoked, shall continue in effect indefinitely.

By Direction of the Administrator.

Certificate number: B16A009J	ANTHONY ATTOURI (Signature)
Effective date: JUNE 16, 1999	MANAGER (Title)
Issued at NE05	NE-FSD0-05 (Region/Office)

Office des transports du Canada



Canadian Transportation Agency

Date:

1999-09-17

Licance Nº

Licence No.

990126

Licence internationale service à la demande délivrée à

Non-scheduled international licence issued to

BOSTON-MAINE AIRWAYS, CORP.

faisant affaires sous la raison sociale de

doing business as

PAN AM

par l'Office des transports du Canada conformément au paragraphe 73(2) de la Loi sur les transports au Canada, L.C. (1996), ch. 10 (ci-après la LTC) et suivant l'Accord relatif au transport aérien entre le gouvernement du Canada et le gouvernement des États-Unis d'Amérique signé le 24 février 1995 (ciaprès l'Accord) autorisant la licenciée à exploiter un service international à la demande, sous réserve des conditions prescrites par le Règlement sur les transports aériens, DORS/88-58, dans sa version la plus récente (ci-après le RTA), des conditions exigeant la détention d'un document d'aviation canadien délivré par le ministre des Transports et de la police d'assurance responsabilité réglementaire prévue à l'article 7 du RTA, et des conditions suivantes auxquelles la licence est assujettie conformément au paragraphe 74(1) de la LTC :

by the Canadian Transportation Agency pursuant to subsection 73(2) of the Canada Transportation Act, S.C., 1996, c. 10 (hereinafter the CTA) and in accordance with the Air Transport Agreement between the Government of Canada and the Government of the United States of America signed on February 24, 1995 (hereinafter the Agreement) that permits the Licensee to operate a non-scheduled international service subject, in addition to the conditions prescribed by the Air Transportation Regulations, SOR/88-58, as amended (hereinafter the ATR), to the requirements to hold a Canadian aviation document issued by the Minister of Transport and to have prescribed liability insurance coverage as set out in section 7 of the ATR, and to the following terms and conditions to which the licence is made subject pursuant to subsection 74(1) of the CTA:

CONDITIONS

- La licenciée est autorisée à effectuer des vols affrêtés de transport de marchandises entre des points situés aux États-Unis d'Amérique et des points situés au Canada.
- 2. Il est interdit à la licenciée d'acheminer du trafic local entre des points situés au Canada.
- The Licensee is authorized to transport goods on a charter basis between points in the United States of America and points in Canada.
- 2. The Licensee is prohibited from carrying local traffic between points in Canada.

(su verso)

(over)

- Le service international à la demande autorisé par les présentes devra être exploité sous réserve des dispositions de l'Accord et des ententes s'y rattachant que pourreient conclure le Canada et les États-Unis d'Amérique.
- 4. À moins qu'il y soit mis un terme plus tôt en vertu de la LTC ou de l'Accord, la présente licence expirera à la résiliation ou à l'expiration de l'Accord ou à la date d'entrée en vigueur de toute modification de l'Accord qui aura pour effet d'abroger les droits autorisés par les présentes.
- 3. The operation of the non-scheduled international service authorized herein shall be conducted subject to the provisions of the Agreement and to any arrangements related thereto as may be agreed to between Canada and the United States of America.
- 4. Unless terminated at an earlier date in accordance with the CTA or the Agreement, this licence shall terminate at the termination or expiration of the Agreement, or upon the effective date of any amendment to the Agreement which shall have the effect of eliminating the rights herein authorized.

Speed Secrétaire Descritairy

Fice des transports du Canadh Conscien Transportation Agency

Ottawa (Ontario) K1A ON9 www.cta-otc.gc.ca

Ottawa Onlario K1A 0N9 www.cta-otc.gc.ca

Canada

BEFORE THE DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

Application of	
BOSTON-MAINE AIRWAYS CORP.	Docket OST-00
for issuance of a certificate of public convenience and necessity pursuant to 49 U.S.C. § 41102	
AFFIDAVIT OF CITIZENSE	IIP
John R. Nadolny, being duly sworn, deposes and s	ays:
1. That he is duly elected, qualified, and serving General Counsel and Secretary of Boston-Maine Airways authorized to and does make this affidavit for it.	-
2. That Boston-Maine Airways Corp. is a New Hampshire corporation, o which the President and more than two-thirds of the directors and managing officers and the owners of more than 75 percent of the voting interest of the company, are citizens of the United States.	
3. That, on the basis of foregoing facts, he belt Airways Corp. is a citizen of the United States within the § 41102(a)(15) of the Federal Aviation Statutes.	
State of New Hampshire) County of Rockingham)	adolny /
Subscribed and sworn to before me this 17 day of July, 2000.	
My commission expires M. Blanche Abboth Notary Public My Commission Exp. May 12, 2004	tt

State of New Hampshire Pepartment of State

CERTIFICATE OF EXISTENCE

I, William M. Gardner, Secretary of State of the State of New Ha	ımpshire, do
hereby certify that <u>BOSTON - MATNE ATRWAY CORP</u>	is a
New Hampshire corporation duly incorporated under the laws of	the State of
New Hampshire on March 22, 1999	I further
certify that all fees and annual reports required by the Secretary of	of State's
office have been received and that articles of dissolution have no	t been filed.

IN TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire this <u>14th</u>. day of <u>July</u>, 2000

William M. Gardner Secretary of State



BEFORE THE DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

	1
Application of	
BOSTON-MAINE AIRWAYS CORP.	Docket OST-00
for issuance of a certificate of public convenience and necessity pursuant to 49 U.S.C. § 41102	
CERTIFICATION	
Pursuant to Title 18 United States Code Section 1001, I, John R. Nadolny, in my individual capacity and as Senior Vice President, General Counsel and Secretary of the applicant, have not in any manner knowingly and willfully falsified, concealed or covered up any material fact or made any false, fictitious, or fraudulent statement or knowingly used any documents which contain such statements in connection with the preparation, filing or prosecution of this application. I understand that an individual who is found to have violated the provisions of 18 U.S.C. 1001 may be fined not more than \$10,000 or imprisoned not more than five years, or both.	
State of New Hampshire) County of Rockingham)	
Subscribed and sworn to before me this / day of July,	2000.
M. B.l. Notary F	mele Stoll ublic
959307	Blanche Abbott Notary Public ommission Expires May 12, 2004



AGREEMENT

The undersigned carriers (hereinafter referred to as "the Carriers") hereby agree as follows:

1. Each of the Carriers shall, effective May 16, 1966, include the following in its conditions of carriage, including tariffs embodying conditions of carriage filed by it with any government:

"The Carrier shall avail itself of the limitation of liability provided in the Convention for the Unification of Certain Rules Relating to International Carriage by Air signed at Warsaw October 12th, 1929, or provided in the said Convention as amended by the Protocol signed at The Hague September 28th, 1955. However, in accordance with Article 22(1) of said Convention, or said Convention as amended by said Protocol, the Carrier agrees that, as to all international transportation by the Carrier as defined in the said Convention or said Convention as amended by said Protocol, which, according to the contract of Carriage, includes a point in the United States of America as a point of origin, point of destination, or agreed stopping place

- (1) The limit of liability for each passenger for death, wounding, or other bodily injury shall be the sum of US \$75,000 inclusive of legal fees and costs, except that, in case of a claim brought in a State where provision is made for separate award of legal fees and costs, the limit shall be the sum of US \$58,000 exclusive of legal fees and costs.
- (2) The Carrier shall not, with respect to any claim arising out of the death, wounding, or other bodily injury of a passenger, avail itself of any defense under Article 20(1) of said Convention as amended by said Protocol.

Nothing herein shall be deemed to affect the rights and liabilities of the Carrier with regard to any claims brought by, on behalf of, or in respect of any person who has willfully caused damage which resulted in death, wounding, or other bodily injury of a passenger."

2. Each Carrier shall, at the time of delivery of the ticket, furnish to each passenger whose transportation is governed by the Convention, or the Convention as amended by the Hague Protocol, and by the special contract described in paragraph 1, the following notice, which shall be printed in type at least as large as 10 point modern type and in ink contrasting with the stock on (i) each ticket; (ii) a piece of paper either placed in the ticket envelope with the ticket or attached to the ticket; or (iii) on the ticket envelope:

*ADVICE TO INTERNATIONAL PASSENGER ON LIMITATION OF LIABILITY

Passengers on a journey involving an ultimate destination or a stop in a country other than the country of origin are advised that the provisions of a treaty known as the Warsaw Convention may be applicable to the entire journey, including any portion entirely within the country of origin or destination. For such passengers on a journey to, from, or with an agreed stopping place in the United States of America, the Convention and special contracts of carriage embodied in applicable teriffs provide that the liability of

[(name of carrier) and certain other] carriers parties to such special contracts for death of or personal injury to passengers is limited in most cases to proven damages not to exceed US \$75,000 per passenger, and that this liability up to such limit shall not depend on negligence on the part of the carrier. For such passengers traveling by a carrier not a party to such special contracts or on a journey not to, from, or having an agreed stopping place in the United States of America, liability of the carrier for death or personal injury to passengers is limited in most cases to approximately US \$10,000 or US \$20,000.

The names of Carriers parties to such special contracts are available at all ticket offices of such carriers and may be examined on request.

Additional protection can usually be obtained by purchasing insurance from a private company. Such insurance is not affected by any limitation of the carrier's liability under the Warsaw Convention or such special contracts of carriage. For further information please consult your airline or insurance company representative."

- 3. [The Agreement was filed with the Civil Aeronautics Board of the United States. The Board approved it by Order E-23680, adopted May 13, 1966. The Agreement (Agreement 18900) became effective May 16, 1966. On January 1, 1985, this Agreement became the responsibility of the Department of Transportation (DOT) by operation of law.]
- 4. This Agreement may be signed in any number of counterparts, all of which shall constitute one Agreement. Any Carrier may become a party to this Agreement by signing a counterpart hereof and depositing it with DOT.
- 5. Any Carrier party hereto may withdraw from this Agreement by giving twelve (12) months' written notice of withdrawal to DOT and the other Carriers parties to the Agreement.

[signature and title]

David A. Fink, President

Boston-Maine Airways Corp.

14 Aviation Avenue

Portsmouth, NH 03801 [address of carrier]

^{*} Either alternative may be used.

BOSTON-MAINE AIRWAYS CORP.
Articles of Incorporation and By-Laws

State of New Hampshire Department of State

CERTIFICATE OF INCORPORATION
OF

BOSTON - MAINE AIRWAYS CORP.

The undersigned, as Deputy Secretary of State of the State of New Hampshire, hereby certifies that Articles of Incorporation for the incorporation of BOSTON - MAINE AIRWAYS CORP., duly signed pursuant to the provisions of the New Hampshire Business Corporation Act, have been received in this office.

ACCORDINGLY the undersigned, as such Deputy Secretary of State, and by virtue of the authority vested in him by law, hereby issues this Certificate of Incorporation of BOSTON - MAINE AIRWAYS CORP. and attaches hereto a copy of the Articles of Incorporation.

IN TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 22nd day of March A.D. 1999

Robert P. Ambrose Deputy Secretary of State



FILED

STATE OF NEW HAMPSHIRE

MAR 2 2 1999

ARTICLES OF INCORPORATION OF

WILLIAM M. GADONER
NEW HAY HIRE
SECRETARY OF STATE

BOSTON - MAINE AIRWAYS CORP.

THE UNDERSIGNED, ACTING AS INCORPORATOR OF A CORPORATION UNDER THE NEW HAMPSHIRE BUSINESS CORPORATION ACT, ADOPTS THE FOLLOWING ARTICLES OF INCORPORATION FOR SUCH CORPORATION:

FIRST: The name of the corporation is

BOSTON - MAINE AIRWAYS CORP.

SECOND: The corporation is empowered to transact any and all lawful business for which corporations may be incorporated under RSA 293-A and the <u>principal</u> purpose or purposes for which the corporation is organized are:

To provide commercial aviation services and to own or lease real and personal property as necessary to provide such services.

THIRD: The aggregate number of shares which the corporation shall have authority to issue is:

10,000 Shares

FOURTH: The capital stock will be sold or offered for sale within the meaning of RSA 421-B.

FIFTH: Provisions, if any, for the limitation or denial of preemptive rights:

The Corporation elects to have preemptive rights, which are not limited or denied with respect to any shareholder.

SIXTH: Provision eliminating or limiting personal liability of directors or officers:

Directors and Officers of the Corporation shall be entitled to indemnification from personal liability in accordance with the provisions of RSA 293-A:8.51 - 8.58, and as allowed by law.

a lines force

MAR 2 2 1999

WILLAM M. GAHDNER NEW HAMPSHIRE SECRETARY OF STATE ARTICLES OF INCORPORATION OF BOSTON - MAINE AIRWAYS, CORP.

SEVENTH: The address of the initial registered office of the corporation is:

14 Aviation Avenue Portsmouth, NH 03801

and the name of its initial registered agent at such address is

John Nadolny, Esquire

EIGHTH: The number of directors constituting the initial board of directors of the corporation is four, and the names and addresses of the persons who are to serve as directors until the first annual meeting of shareholders or until their successors are elected and shall qualify are:

<u>Name</u>	<u>Address</u>
Timothy Mellon	14 Aviation Avenue Portsmouth, NH 03801
David A. Fink	14 Aviation Avenue Portsmouth, NH 03801
D. Armstrong Fink	Iron Horse Park N. Billerica, MA 08162-1692
Richard S. Kelso	14 Aviation Avenue Portsmouth, NH 03801

NINTH: The name and address of each incorporator is:

<u>Name</u>

<u>Address</u>

John Nadolny

14 Aviation Avenue Portsmouth, NH 03801

Dated <u>Mancy 15</u>, 1999

Incorporator

0127250.WP

FORM 11-A ADDENDUM TO ARTICLES OF INCORPORATION

STATEMENT PURSUANT TO NH RSA 421-B:11, II

CORPORATION NAME:

BOSTON - MAINE AIRWAYS CORP.

BUSINESS ADDRESS:

14 AVIATION AVENUE, PORTSMOUTH, NH 03801

CONTACT PERSON: JOHN NADOLNY, ESQUIRE TELEPHONE NUMBER: (603) 766-2002

I am aware that under the New Hampshire Uniform Securities Act, RSA 421-B:17, II(k) provides an exemption from securities registration if the aggregate number of holders of the corporation's securities*1 does not exceed ten (10), provided that no advertising*2 has been published or circulated in connection with any such securities sale*1, and all securities sales are consummated within 60 days after the date of incorporation.

COMPLETE EITHER ITEM 1, 2 OR 3 BELOW

- 1) If the corporation will be in compliance with RSA 421-B:17, II(k), the above statute, check this line: XXX
- 2) If the corporation has registered or will register its securities for sale in the State of New Hampshire, enter the date the registration statement was or will be filed with the Bureau of Securities Regulation:
- 3) If the corporation will offer its securities for sale in New Hampshire under an exemption from registration requirements and RSA 421-B:17, II(k) (see above) does not apply, cite the statutory exemption claimed for the sale of the corporation's securities:

For assistance with questions relating to securities only, call the Bureau of Securities Regulation at (603) 271-1463. For all other questions, call the Corporation Division at (603) 271-3244.

COMPLETE THIS CERTIFICATION - ORIGINAL MUST BE FILED

I (We) hereby certify that the securities of the corporation have been registered under RSA 421-B, the New Hampshire Uniform Securities Act ("the Act"); or, when offered will be registered under the Act; or are or when offered will be exempted from registration under the Act; or are or when offered will be offered in a transaction exempted from registration under the Act. I (We) further certify that the articles of incorporation state whether the capital stock will be sold or offered for sale within the meaning of the Act. I (We) certify that the person(s) signing this form includes all the incorporators, and that the foregoing is true and complete to the best of my (our) knowledge.

Name (print): JOHN NADOLNY, ESQUIRE

Date: MANCH 15, 1999

Signature

0127921.WP

^{*1} Virtually all new incorporations legally involve a "sale" of securities to the new owners, even if there is no cash payment for such securities.

The term "advertising" used here applies to any written material distributed to sell securities, not product advertising.

8/96

BYLAWS OF BOSTON - MAINE AIRWAYS CORP.

ARTICLE I. OFFICES

§ 1.1 Business Office.

The principal office of the corporation shall be located at any place either within or without the State of New Hampshire as designated in the company's most current Annual Report filed with the New Hampshire Secretary of State. The corporation may have such other offices, either within or without the State of New Hampshire as the board of directors may designate or as the business of the corporation may require from time to time. The corporation shall maintain at its principal office a copy of certain records, as specified in § 2.14 of Article II.

§ 1.2 Registered Office.

The registered office of the corporation, shall be located within New Hampshire and may be, but need not be, identical with the principal office (if located within New Hampshire). The address of the registered office may be changed from time to time as the President may determine.

ARTICLE II. SHAREHOLDERS

§ 2.1 Annual Shareholder Meeting.

The annual meeting of the shareholders shall be held on the of _____, in each year, beginning with the year 1999, at the hour of _____ o'clock __.M., or at such other time on such other day within such month as shall be fixed by the board of directors, for the purpose of electing directors and for the transaction of such other business as may come before the meeting. If the day fixed for the annual meeting shall be a legal holiday in the State of New Hampshire such meeting shall be held on the next succeeding business day.

If the election of directors shall not be held on the day designated herein for any annual meeting of the shareholders, or at any subsequent continuation after adjournment thereof, the board of directors shall cause the election to be held at a special meeting of the shareholders as soon thereafter as convenient.

§ 2.2 Special Shareholder Meetings.

Special meetings of the shareholders, for any purpose or purposes, described in the meeting notice, may be called by the president, or by the board of directors, and shall be called by the president at the request of the holders of not less than one-tenth of all outstanding votes of the corporation entitled to be cast on any issue proposed to be considered at the special meeting.

§ 2.3 Place of Shareholder Meeting.

The board of directors may designate any place, either within or without the State of New Hampshire as the place of meeting for any annual or any special meeting of the shareholders, unless by written consents, which may be in the form of waivers of notice or otherwise, all shareholders entitled to vote at the meeting designate a different place, either within or without the State of New Hampshire, as the place for the holding of such meeting. If no designation is made by either the directors or by unanimous action of the voting shareholders, the place of meeting shall be the principal office of the corporation.

§ 2.4 Notice of Shareholder Meeting.

Required Notice. Written notice stating the place, day and (a) hour of any annual or special shareholder meeting shall be delivered not less than 10 nor more than 60 days before the date of the meeting, either personally or by mail, by or at the direction of the president, the board of directors, or other persons calling the meeting, to each shareholder of record, entitled to vote at such meeting and to any other shareholder entitled by the New Hampshire Business Corporation Act or the articles of incorporation to receive notice of the meeting. Notice shall be deemed to be effective at the earlier of: (1) the date when deposited in the United States Mail, addressed to the shareholder at his address as it appears on the stock transfer books of the corporation, with postage thereon prepaid; (2) the date shown on the return receipt if sent by registered or certified mail, return receipt requested, and the receipt is signed by or on behalf of the addressee; (3) the date when received; or (4) five (5) days after deposit in the United States mail, if mailed postpaid and correctly addressed to an address other than that shown in the corporation's current record of shareholders.

- (b) Adjourned Meeting. If any shareholder meeting is adjourned to a different date, time, or place, notice need not be given of the new date, time, and place, if the new date, time, and place is announced at the meeting before adjournment. But if a new record date for the adjourned meeting is, or must be fixed (see § 2.5 of this Article II), then notice must be given pursuant to the requirements of paragraph (a) of this § 2.4, to those persons who are shareholders as of the new record date.
- (c) Waiver of Notice. The shareholder may waive notice of the meeting (or any notice required by the Act, articles of incorporation, or bylaws) by a writing signed by the shareholder entitled to the notice, which is delivered to the corporation (either before or after the date and time stated in the notice) for inclusion in the minutes or filing with the corporate records.

A shareholder's attendance at a meeting:

- (1) waives objection to lack of notice or defective notice of the meeting, unless the shareholder at the beginning of the meeting objects to holding the meeting or transacting business at the meeting;
- (2) waives objection to consideration of a particular matter at the meeting that is not within the purpose or purposes described in the meeting notice, unless the shareholder objects to considering the matter when it is presented.
- (d) Contents of Notice. The notice of each special shareholder meeting shall include a description of the purpose or purposes for which the meeting is called. Except as provided in this § 2.4(d), or as provided in the corporation's articles, or otherwise in the New Hampshire Business Corporation Act, the notice of an annual shareholder meeting need not include a description of the purpose or purposes for which the meeting is called.

If a purpose of any shareholder meeting is to consider either:

- a proposed amendment to the articles of incorporation (including any restated articles requiring shareholder approval);
- (2) a plan of merger or share exchange;

- (3) the sale, lease, exchange or other disposition of all, or substantially all, of the corporation's property, otherwise than in the usual and regular course of business;
- (4) the dissolution of the corporation; or
- (5) the removal of a director, then the notice must so state and be accompanied by, respectively, a copy or a summary of the (a) amendment; (b) plan of merger or share exchange; or (c) the description of the transaction for the disposition of all, or substantially all, of the corporation's property.

If the proposed corporate action creates dissenters' rights, the notice must state that shareholders are or may be entitled to assert dissenters' rights, and must be accompanied by a copy of the New Hampshire Business Corporation Act. If the corporation issues or authorizes the issuance of shares for promissory notes or for promises to render services in the future, the corporation shall report in writing to all the shareholders the number of shares authorized or issued, and the consideration received with or before the notice of the next shareholders' meeting. Likewise, if the corporation indemnifies or advances expenses to a director (as defined in NH RSA 293-A:16.21), this shall be reported in writing to all the shareholders with or before the notice of the next shareholders' meeting.

§ 2.5 Fixing of Record Date.

For the purpose of determining shareholders of any voting group entitled to notice of or to vote at any meeting of shareholders, or shareholders entitled to receive payment of any distribution or dividend, or in order to make a determination of shareholders for any other proper purpose, the board of directors may fix in advance a date as the record date. Such record date shall not be more than seventy (70) days prior to the date on which the particular action, requiring such determination of shareholders, is to be taken.

If no record date is so fixed by the board for the determination of shareholders entitled to notice of, or to vote at a meeting of shareholders, or shareholders entitled to receive a share dividend or distribution, the record date for determination of such shareholders shall be at the close of business on:

(a) With respect to an annual shareholder meeting or any special shareholder meeting called by the board or any person specifically authorized by the board or these

bylaws to call a meeting, the day before the first notice is delivered to shareholders;

- (b) With respect to a special shareholder's meeting demanded by the shareholders, the date the first shareholder signs the demand;
- (c) With respect to the payment of a share dividend, the date the board authorizes the share dividend;
- (d) With respect to actions taken in writing without a meeting (pursuant to Article II, § 2.12), the date the first shareholder signs a consent;
- (e) And with respect to a distribution to shareholders, (other than one involving a repurchase or reacquisition of shares), the date the board authorizes the distribution.

When a determination of shareholders entitled to vote at any meeting of shareholders has been made as provided in this section, such determination shall apply to any adjournment thereof unless the board of directors fixes a new record date which it must do if the meeting is adjourned to a date more than one hundred twenty (120) days after the date fixed for the original meeting.

§ 2.6 Shareholder List.

The officer or agent having charge of the stock transfer books for shares of the corporation shall make a complete record of the shareholders entitled to vote at each meeting of shareholders thereof, arranged in alphabetical order, with the address of and the number of shares held by each.

The list must be arranged by voting group (if such exists, see Art. II, § 2.7) and within each voting group by class or series of shares.

The shareholder list must be available for inspection by any shareholder, beginning two (2) business days after notice of the meeting is given for which the list was prepared and continuing through the meeting. The list shall be available at the corporation's principal office or at a place identified in the meeting notice in the city where the meeting is to be held. A shareholder, his agent, or attorney is entitled on written demand to inspect and, subject to the requirements of § 2.14 of this Article II, to copy the list during regular business hours and at his expense, during the period it is available for inspection. The corporation will make the shareholders' list available at the meeting, and any shareholder, her agent, or attorney is entitled

to inspect the list at any time during the meeting or any adjournment.

The corporation shall maintain the shareholder list in written form or in another form capable of conversion into written form within a reasonable time.

§ 2.7 Shareholder Quorum and Voting Requirements.

If the articles of incorporation or the New Hampshire Business Corporation Act provides for voting by a single voting group on a matter, action on that matter is taken when voted upon by that voting group.

Shares entitled to vote as a separate voting group may take action on a matter at a meeting only if a quorum of those shares exists with respect to that matter. Unless the articles of incorporation, a bylaw adopted pursuant to § 2.8 of this Article II, or the New Hampshire Business Corporation Act provides otherwise, a majority of the votes entitled to be cast on the matter by the voting group constitutes a quorum of that voting group for action on that matter.

If the articles of incorporation or the New Hampshire Business Corporation Act provides for voting by two or more voting groups on a matter, action on that matter is taken only when voted upon by each of those voting groups counted separately. Action may be taken by one voting group on a matter even though no action is taken by another voting group entitled to vote on the matter.

Once a share is represented for any purpose at a meeting, it is deemed present for quorum purposes for the remainder of the meeting and for any adjournment of that meeting unless a new record date is or must be set for that adjourned meeting.

If a quorum exists, action on a matter (other than the election of directors) by a voting group is approved if the votes cast within the voting group favoring the action exceed the votes cast opposing the action, unless the articles of incorporation, a bylaw adopted pursuant to § 2.8 of this Article II, or the New Hampshire Business Corporation Act requires a greater number of affirmative votes.

§ 2.8 Increasing Either Quorum or Voting Requirements.

For purposes of this § 2.8, a "supermajority" quorum is a requirement that more than a majority of the votes of the voting group be present to constitute a quorum; and a "supermajority" voting requirement is any requirement that requires the vote of more than a majority of the affirmative votes of a voting group at a meeting.

The shareholders, but only if specifically authorized to do so by the articles of incorporation, may adopt, amend, or delete a bylaw which fixes a "supermajority" quorum or "supermajority" voting requirement.

The adoption or amendment of a bylaw that adds, changes, or deletes a "supermajority" quorum or voting requirement for shareholders must meet the same quorum requirement and be adopted by the same vote and voting groups required to take action under the quorum and voting requirement then in effect or proposed to be adopted, whichever is greater.

A bylaw that fixes a supermajority quorum or voting requirement for shareholders may not be adopted, amended, or repealed by the board of directors.

§ 2.9 Proxies.

At all meetings of shareholders, a shareholder may vote in person, or vote by proxy which is executed in writing by the shareholder or which is executed by his duly authorized attorney-in-fact. Such proxy shall be filed with the secretary of the corporation or other person authorized to tabulate votes before or at the time of the meeting. No proxy shall be valid after 11 months from the date of its execution unless otherwise provided in the proxy.

§ 2.10 Voting of Shares.

Unless otherwise provided in the articles, each outstanding share entitled to vote shall be entitled to one vote upon each matter submitted to a vote at a meeting of shareholders.

Absent special circumstances, the shares of the corporation are not entitled to vote if they are owned, directly or indirectly, by a second corporation, and the corporation owns, directly or indirectly, a majority of the shares entitled to vote for directors of the second corporation. Provided, however, the prior sentence shall not limit the power of the corporation to vote any shares, including its own shares, held by it in a fiduciary capacity.

Redeemable shares are not entitled to vote after notice of redemption is mailed to the holders and a sum sufficient to redeem the shares has been deposited with a bank, trust company, or other financial institution under an irrevocable obligation to pay the holders the redemption price on surrender of the shares.

§ 2.11 Corporation's Acceptance of Votes.

- (a) If the name signed on a vote, consent, waiver, or proxy appointment corresponds to the name of a shareholder, the corporation, if acting in good faith, is entitled to accept the vote, consent, waiver, or proxy appointment and give it effect as the act of the shareholder.
- (b) If the name signed on a vote, consent, waiver, or proxy appointment does not correspond to the name of its shareholder, the corporation, if acting in good faith, is nevertheless entitled to accept the vote, consent, waiver, or proxy appointment and give it effect as the act of the shareholder if:
 - (1) the shareholder is an entity as defined in the New Hampshire Business Corporation Act and the name signed purports to be that of an officer or agent of the entity;
 - (2) the name signed purports to be that of an administrator, executor, trustee, guardian, or conservator representing the shareholder and, if the corporation requests, evidence of fiduciary status acceptable to the corporation has been presented with respect to the vote, consent, waiver, or proxy appointment;
 - (3) the name signed purports to be that of a receiver or trustee in bankruptcy of the shareholder and, if the corporation requests, evidence of this status acceptable to the corporation has been presented with respect to the vote, consent, waiver, or proxy appointment;
 - (4) the name signed purports to be that of a pledgee, beneficial owner, or attorney-in-fact of the shareholder and, if the corporation requests, evidence acceptable to the corporation of the signatory's authority to sign for the shareholder has been presented with respect to the vote, consent, waiver, or proxy appointment; or
 - (5) two or more persons are the shareholder as co-tenants or fiduciaries and the name signed purports to be the

name of at least one of the co-owners and the person signing appears to be acting on behalf of all the co-owners.

(c) The corporation is entitled to reject a vote, consent, waiver, or proxy appointment if the secretary or other officer or agent authorized to tabulate votes, acting in good faith, has reasonable basis for doubt about the validity of the signature on it or about the signatory's authority to sign for the shareholder.

§ 2.12 Informal Action by Shareholders.

Any action required or permitted to be taken at a meeting of the shareholders may be taken without a meeting if the action is taken by all the shareholders entitled to vote on the action. The action must be evidenced by one or more written consents, setting forth the action so taken, signed by all of the shareholders entitled to vote with respect to the subject matter thereof, and delivered to the corporation for inclusion in the minutes or filing with the corporate records.

If the act to be taken requires that notice be given to non-voting shareholders, the corporation shall give the non-voting shareholders written notice of the proposed action at least 10 days before the action is taken, which notice shall contain or be accompanied by the same material that would have been required if a formal meeting had been called to consider the action.

A consent signed under this section has the effect of a meeting vote and may be described as such in any document.

§ 2.13 Voting for Directors.

Unless otherwise provided in the articles of incorporation, directors are elected by a plurality of the votes cast by the shares entitled to vote in the election at a meeting at which a quorum is present.

§ 2.14 Shareholder's Rights to Inspect Corporate Records.

(a) Minutes and Accounting Records. The corporation shall keep as permanent records, minutes of all meetings of its shareholders and board of directors, a record of all actions taken by the shareholders or board of directors without a meeting, and a record of all actions taken by a committee of the board of directors in place of the board of directors on behalf of the corporation. The corporation shall maintain appropriate accounting records. (b) Absolute Inspection Rights of Records Required at Principal Office. If a shareholder gives the corporation written notice of his demand at least five (5) business days before the date on which he wishes to inspect and copy, a shareholder (or his agent or attorney) has the right to inspect and copy, during regular business hours, any of the following records,

all of which the corporation is required to keep a copy of at its principal office:

- (1) its articles or restated articles of incorporation and all amendments to them currently in effect;
- (2) its bylaws or restated bylaws and all amendments to them currently in effect;
- (3) resolutions adopted by its board of directors creating one or more classes or series of shares, and fixing their relative rights, preferences, and limitations, if shares issued pursuant to those resolutions are outstanding;
- (4) the minutes of all shareholders' meetings, and records of all action taken by shareholders without a meeting, for the past three (3) years;
- (5) all written communications to shareholders generally within the past three (3) years, including the financial statements furnished for the past three (3) years to the shareholders;
- (6) a list of the names and business addresses of its current directors and officers; and,
- (7) its most recent annual report delivered to the Secretary of State.
- (c) Conditional Inspection Right. In addition, if: a shareholder of a corporation gives the corporation a written demand made in good faith and for a proper purpose at least five (5) business days before the date on which he wishes to inspect and copy; she describes with reasonable particularity her purpose and the records she desires to inspect; and the records are directly connected with her purpose, a shareholder of a corporation (or her agent or attorney) is entitled to inspect and copy, during regular business hours at a reasonable location specified by the corporation, any of the following records of the corporation:

- (1) excerpts from minutes of any meeting of the board of directors, records of any action of a committee of the board of directors on behalf of the corporation, minutes of any meeting of the shareholders, and records of action taken by the shareholders or board of directors without a meeting, to the extent not subject to inspection under paragraph (a) of this § 2.14;
- (2) accounting records of the corporation; and
- (3) the record of shareholders (compiled no earlier than the date of the shareholder's demand).
- (d) Copy costs. The right to copy records includes, if reasonable, the right to receive copies made by photographic, xerographic, or other means.

The corporation may impose a reasonable charge, covering the costs of labor and material, for copies of any documents provided to the shareholder. The charge may not exceed the estimated cost of production or reproduction of the records.

(e) Shareholder Includes Beneficial Owner. For purposes of this § 2.14, the term "shareholder" shall include a beneficial owner whose shares are held in a voting trust or by a nominee on his behalf.

§ 2.15 Financial Statements Shall Be Furnished to the Shareholders.

- (a) The corporation shall furnish its shareholders annual financial statements, which may be consolidated or combined statements of the corporation and one or more of its subsidiaries, as appropriate, that include a balance sheet as of the end of the fiscal year, an income statement for that year, and a statement of changes in shareholders' equity for the year unless that information appears elsewhere in the financial statements. If financial statements are prepared for the corporation on the basis of generally accepted accounting principles, the annual financial statements for the shareholders also must be prepared on that basis.
- (b) If the annual financial statements are reported upon by a public accountant, his report must accompany them. If not, the statements must be accompanied by a statement of the president or the person responsible for the corporation's accounting records:
 - (1) stating his reasonable belief whether the statements were prepared on the basis of generally accepted

accounting principles, and, if not, describing the basis of preparation; and

- (2) describing any respects in which the statements were not prepared on a basis of accounting consistent with the statements prepared for the preceding year.
- (c) A corporation shall mail the annual financial statements to each shareholder within one hundred twenty (120) days after the close of each fiscal year. Thereafter, on written request from a shareholder who was not mailed the statements, the corporation shall mail him the latest financial statements.

§ 2.16 Dissenters' Rights.

Each shareholder shall have the right to dissent from certain corporate actions, and obtain payment for his shares when so authorized by the New Hampshire Business Corporation Act, the articles of incorporation, these bylaws, or in a resolution of the board of directors.

ARTICLE III. BOARD OF DIRECTORS

§ 3.1 General Powers.

Unless the articles of incorporation have dispensed with or limited the authority of the board of directors by describing who will perform some or all of the duties of the board of directors, all corporate powers shall be exercised by or under the authority of, and the business and affairs of the corporation shall be managed under the direction of, the board of directors.

§ 3.2 Number, Tenure, and Qualifications of Directors.

Unless otherwise provided in the articles of incorporation, the number of directors of the corporation shall be four. Each director shall hold office until the next annual meeting of shareholders or until removed. However, if his term expires, he shall continue to serve until his successor shall have been elected and qualified or until there is a decrease in the number of directors.

Directors need not be residents of the State of New Hampshire or shareholders of the corporation unless so required by the articles of incorporation.

§ 3.3 Regular Meetings of the Board of Directors.

The board of directors may provide, by resolution, the time and place, either within or without the State of New Hampshire, for the holding of regular meetings, which shall be held without other notice than such resolution. If so permitted by § 3.7, such meeting may be held by telephone.

§ 3.4 Special Meetings of the Board of Directors.

Special meetings of the board of directors may be called by or at the request of the president or any one director. The person authorized to call special meetings of the board of directors may fix any place, only within the county where this corporation has its principal office as the place for holding any special meeting of the board of directors, or if permitted by § 3.7, such meeting may be held by telephone.

§ 3.5 Notice of, and Waiver of Notice for, Special Director Meetings.

Unless the articles of incorporation provide for a longer or shorter period, notice of any special director meeting shall be given at least two (2) days previously thereto either orally or in writing. If mailed, notice of any director meeting shall be deemed to be effective at the earlier of: (1) when received; (2) five (5) days after deposited in the United States mail, addressed to the director's business office, with postage thereon prepaid; or (3) the date shown on the return receipt if sent by registered or certified mail, return receipt requested, and the receipt is signed by or on behalf of the director. Any director may waive notice of any meeting. Except as provided in the next sentence, the waiver must be in writing, signed by the director entitled to the notice, and filed with the minutes or corporate The attendance of a director at a meeting shall constitute a waiver of notice of such meeting, except where a director attends a meeting for the express purpose of objecting to the transaction of any business and at the beginning of the meeting (or promptly upon his arrival) objects to holding the meeting or transacting business at the meeting, and does not thereafter vote for or assent to action taken at the meeting. Unless required by the articles of incorporation, neither the business to be transacted at, nor the purpose of, any special meeting of the board of directors need be specified in the notice or waiver of notice of such meeting.

§ 3.6 Director Quorum.

If bylaw § 3.2 establishes a fixed board size, a majority of the number of directors shall constitute a quorum for the transaction of business at any meeting of the board of directors, unless the articles of incorporation require a greater number.

If bylaw § 3.2 permits a variable-range size board (a board size set by resolution with a given range), a majority of the number of directors prescribed by resolution, (or if no number is prescribed, the number in office immediately before the meeting begins) shall constitute a quorum for the transaction of business at any meeting of the board of directors, unless the articles of incorporation require a greater number.

Any amendment to this quorum requirement is subject to the provisions of § 3.8 of this Article III.

§ 3.7 Directors, Manner of Acting.

The act of the majority the directors present at a meeting at which a quorum is present when the vote is taken shall be the act of the board of directors unless the articles of incorporation require a greater percentage. Any amendment which changes the number of directors needed to take action, is subject to the provisions of § 3.8 of this Article III.

Unless the articles of incorporation provide otherwise, any or all directors may participate in a regular or special meeting by, or conduct the meeting through the use of, any means of communication by which all directors participating may simultaneously hear each other during the meeting. A director participating in a meeting by this means is deemed to be present in person at the meeting.

A director who is present at a meeting of the board of directors or a committee of the board of directors when corporate action is taken is deemed to have assented to the action taken unless:

- (1) he objects at the beginning of the meeting (or promptly upon his arrival) to holding it or transacting business at the meeting;
- (2) his dissent or abstention from the action taken is entered in the minutes of the meeting; or
- (3) he delivers written notice of his dissent or abstention to the presiding officer of the meeting before its adjournment or to the corporation immediately after adjournment of the meeting. The right of dissent or

abstention is not available to a director who votes in favor of the action taken.

§ 3.8 Establishing a "Supermajority" Quorum or Voting Requirement for the Board of Directors.

For purposes of this § 3.8, a "supermajority" quorum is a requirement that more than a majority of the directors in office constitute a quorum, and a "supermajority" voting requirement is any requirement that requires the vote of more than a majority of those directors present at a meeting at which a quorum is present to be the act of the directors.

A bylaw that fixes a supermajority quorum or supermajority voting requirement may be amended or repealed:

- (1) if originally adopted by the shareholders, only by the shareholders (unless otherwise provided by the shareholders);
- (2) if originally adopted by the board of directors, either by the shareholders or by the board of directors.

A bylaw adopted or amended by the shareholders that fixes a supermajority quorum or supermajority voting requirement for the board of directors may provide that it may be amended or repealed only by a specified vote of either the shareholders or the board of directors.

Subject to the provisions of the preceding paragraph, action by the board of directors to adopt, amend, or repeal a bylaw that changes the quorum or voting requirement for the board of directors must meet the same quorum requirement and be adopted by the same vote required to take action under the quorum and voting requirement then in effect or proposed to be adopted, whichever is greater.

§ 3.9 Director Action Without a Meeting.

Unless the articles of incorporation provide otherwise, any action required or permitted to be taken by the board of directors at a meeting may be taken without a meeting if all the directors take the action, each one signs a written consent describing the action taken, and the consents are filed with the records of the corporation. Action taken by consents is effective when the last director signs the consent, unless the consent specifies a different effective date. A signed consent has the

effect of a meeting vote and may be described as such in any document.

§ 3.10 Removal of Directors.

The shareholders may remove one or more directors at a meeting called for that purpose if notice has been given that a purpose of the meeting is such removal. The removal may be with or without cause unless the articles provide that directors may only be removed for cause. If a director is elected by a voting group of shareholders, only the shareholders of that voting group may participate in the vote to remove him. If cumulative voting is authorized, a director may not be removed if the number of votes sufficient to elect him under cumulative voting is voted against his removal. If cumulative voting is not authorized, a director may be removed only if the number of votes cast to remove him exceeds the number of votes cast not to remove him.

§3.11 Board of Director Vacancies.

Unless the articles of incorporation provide otherwise, if a vacancy occurs on the board of directors, including a vacancy resulting from an increase in the number of directors, the shareholders may fill the vacancy. During such time that the shareholders fail or are unable to fill such vacancies then and until the shareholders act:

- (1) the board of directors may fill the vacancy; or
 - (2) if the directors remaining in office constitute fewer than a quorum of the board, they may fill the vacancy by the affirmative vote of a majority of all the directors remaining in office.

If the vacant office was held by a director elected by a voting group of shareholders, only the holders of shares of that voting group are entitled to vote to fill the vacancy if it is filled by the shareholders.

A vacancy that will occur at a specific later date (by reason of a resignation effective at a later date) may be filled before the vacancy occurs, but the new director may not take office until the vacancy occurs.

The term of a director elected to fill a vacancy expires at the next shareholders' meeting at which directors are elected. However, if his term expires, he shall continue to serve until his successor is elected and qualified or until there is a decrease in the number of directors.

§ 3.12 Director Compensation.

Unless otherwise provided in the articles of incorporation, by resolution of the board of directors, each director may be paid his expenses, if any, of attendance at each meeting of the board of directors, and may be paid a stated salary as director or a fixed sum for attendance at each meeting of the board of directors or both. No such payment shall preclude any director from serving the corporation in any capacity and receiving compensation therefor.

§ 3.13 Director Committees.

- (a) Creation of Committees. Unless the articles of incorporation provide otherwise, the board of directors may create one or more committees and appoint members of the board of directors to serve on them. Each committee must have two (2) or more members, who serve at the pleasure of the board of directors.
- (b) Selection of Members. The creation of a committee and appointment of members to it must be approved by the greater of:
 - (1) a majority of all the directors in office when the action is taken; or
 - (2) the number of directors required by the articles of incorporation to take such action (or if not specified in the articles of incorporation, the number required by § 3.7 of this Article III to take action).
- (c) Required Procedures. §§ 3.4, 3.5, 3.6, 3.7, 3.8 and 3.9 of this Article III, which govern meetings, action without meetings, notice and waiver of notice, quorum and voting requirements of the board of directors, apply to committees and their members.
- (d) Authority. Unless limited by the articles of incorporation, each committee may exercise those aspects of the authority of the board of directors which the board of directors confers upon such committee in the resolution creating the committee.

Provided, however, a committee may not:

(1) authorize distributions;

- (2) approve or propose to shareholders action that the New Hampshire Business Corporation Act requires be approved by shareholders;
- (3) fill vacancies on the board of directors or on any of its committees;
- (4) amend the articles of incorporation pursuant to the authority of directors to do so granted by §10.01 and §10.02 of the New Hampshire Business Corporation Act;
- (5) adopt, amend, or repeal bylaws;
- (6) approve a plan of merger not requiring shareholder approval;
- (7) authorize or approve reacquisition of shares, except according to a formula or method prescribed by the board of directors; or
- (8) authorize or approve the issuance or sale or contract for sale of shares or determine the designation and relative rights, preferences, and limitations of a class or series of shares, except that the board of directors may authorize a committee (or a senior executive officer of the corporation) to do so within limits specifically prescribed by the board of directors.

ARTICLE IV. OFFICERS

§ 4.1 Number of Officers.

The officers of the corporation shall be a president, a secretary, and a treasurer, each of whom shall be appointed by the board of directors.

Such other officers and assistant officers as may be deemed necessary, including any vice-presidents, may be appointed by the board of directors. If specifically authorized by the board of directors, an officer may appoint one or more officers or assistant officers.

The same individual may simultaneously hold more than one office in the corporation.

§ 4.2 Appointment and Term of Office.

The officers of the corporation shall be appointed by the board of directors for a term as determined by the board of directors. (The designation of a specified term grants to the officer no contract rights [293-A:8.44(a)], and the board can remove the officer at any time prior to the termination of such term.) If no term is specified, they shall hold office until they resign, die, or until they are removed in the manner provided in § 4.3 of this Article IV.

§ 4.3 Removal of Officers.

Any officer or agent may be removed by the board of directors at any time, with or without cause. An officer's removal does not affect the officer's contract rights, if any, with the corporation and an officer's resignation does not affect the corporation's contract rights, if any, with the officer. Appointment of an officer or agent shall not of itself create contract rights.

§ 4.4 President.

The president shall be the principal executive officer of the corporation and, subject to the control of the board of directors, shall in general supervise and control all of the business and affairs of the corporation. He shall, when present, preside at all meetings of the shareholders and of the board of directors. He may sign, with the secretary or any other proper officer of the corporation thereunto authorized by the board of directors, certificates for shares of the corporation and deeds, mortgages, bonds, contracts, or other instruments which the board of directors has authorized to be executed, except in cases where the signing and execution thereof shall be expressly delegated by the board of directors or by these bylaws to some other officer or agent of the corporation, or shall be required by law to be otherwise signed or executed; and in general shall perform all duties incident to the office of president and such other duties as may be prescribed by the board of directors from time to time.

§ 4.5 The Vice-Presidents.

If appointed, in the absence of the president or in the event of his death, inability or refusal to act, the vice-president (or in the event there be more than one vice-president, the vice-presidents in the order designated at the time of their election, or in the absence of any designation, then in the order of their appointment) shall perform the duties of the president, and when so acting, shall have all the powers of and be subject

to all the restrictions upon the president. (If there is no vice-president, then the treasurer shall perform such duties of the president.) Any vice-president may sign, with the secretary or an assistant secretary, certificates for shares of the corporation the issuance of which have been authorized by resolution of the board of directors; and shall perform such other duties as from time to time may be assigned to him by the president or by the board of directors.

§ 4.6 The Secretary.

The secretary shall: (a) keep the minutes of the proceedings of the shareholders and of the board of directors in one or more books provided for that purpose; (b) see that all notices are duly given in accordance with the provisions of these bylaws or as required by law; (c) be custodian of the corporate records and of any seal of the corporation and if there is a seal of the corporation, see that it is affixed to all documents the execution of which on behalf of the corporation under its seal is duly authorized; (d) when requested or required, authenticate any records of the corporation; (e) keep a register of the post office address of each shareholder which shall be furnished to the secretary by such shareholder; (f) sign with the president, or a vice-president, certificates for shares of the corporation, the issuance of which shall have been authorized by resolution of the board of directors; (g) have general charge of the stock transfer books of the corporation; and (h) in general perform all duties incident to the office of secretary and such other duties as from time to time may be assigned to him by the president or by the board of directors.

§ 4.7 The Treasurer.

The treasurer shall: (a) have charge and custody of and be responsible for all funds and securities of the corporation; (b) receive and give receipts for monies due and payable to the corporation from any source whatsoever, and deposit all such monies in the name of the corporation in such banks, trust companies, or other depositaries as shall be selected by the board of directors; and (c) in general perform all of the duties incident to the office of treasurer and such other duties as from time to time may be assigned to him by the president or by the board of directors. If required by the board of directors, the treasurer shall give a bond for the faithful discharge of his duties in such sum and with such surety or sureties as the board of directors shall determine.

§ 4.8 Assistant Secretaries and Assistant Treasurers.

The assistant secretaries, when authorized by the board of directors, may sign with the president or a vice-president certificates for shares of the corporation the issuance of which shall have been authorized by a resolution of the board of directors. Each assistant treasurer shall, if required by the board of directors, give a bond for the faithful discharge of his/her duties in such sums and with such sureties as the board of directors shall determine. The assistant secretaries and assistant treasurers, in general, shall perform such duties as shall be assigned to them by the secretary or the treasurer, respectively, or by the president or the board of directors.

§ 4.9 Salaries.

The salaries, if any, of the officers shall be fixed from time to time by the board of directors.

ARTICLE V. INDEMNIFICATION OF DIRECTORS, OFFICERS, AGENTS, AND EMPLOYEES

§ 5.1 Indemnification of Directors.

Unless otherwise provided in the articles of incorporation, the corporation shall indemnify any individual made a party to a proceeding because he is or was a director of the corporation, against liability incurred in the proceeding, but only if the corporation has authorized the payment in accordance with § 8.55(c) of the New Hampshire Business Corporation Act, RSA 293-A, and a determination has been made in accordance with the procedures set forth in § 8.55(b) of said Act that the director met the standard of conduct in paragraph (a) below, subject to (b) and (c) below.

- (a) Standard of Conduct. The individual shall demonstrate that:
 - (1) he conducted himself in good faith; and
 - (2) he reasonably believed:
 - (i) in the case of conduct in his official capacity with the corporation, that his conduct was in its best interests; and

- (3) in the case of any criminal proceeding, he had no reasonable cause to believe his conduct was unlawful.
- (b) No Indemnification Permitted in Certain Circumstances. The corporation shall not indemnify a director under this § 5.1 of Article V:
 - (1) in connection with a proceeding by or in the right of the corporation in which the director was adjudged liable to the corporation; or
 - (2) in connection with any other proceeding charging improper personal benefit to him, whether or not involving action in his official capacity, in which he was adjudged liable on the basis that personal benefit was improperly received by him.
- (c) Indemnification in Derivative Actions Limited. Indemnification permitted under this § 5.1 of Article V in connection with a proceeding by or in the right of the corporation is limited to reasonable expenses incurred in connection with the proceeding.

§ 5.2 Advance Expenses for Directors.

If a determination is made, following the procedures of § 8.55(b) of RSA 293-A, that the director has met the requirements of (1), (2) and (3) below; and if an authorization of payment is made, following the procedures and standards set forth in § 8.55(c) of RSA 293-A, then, unless otherwise provided in the articles of incorporation, the company may pay for or reimburse the reasonable expenses incurred by a director who is a party to a proceeding in advance of final disposition of the proceeding:

- (1) the director furnishes the corporation a written affirmation of his good faith belief that he has met the standard of conduct described in § 5.1 of this Article V;
- (2) the director furnishes the corporation a written undertaking, executed personally or on his behalf, to repay the advance if it is ultimately determined that he did not meet the standard of conduct (which undertaking must be an unlimited general obligation of the director but need not be secured and may be accepted without reference to financial ability to make repayment); and

(3) a determination is made that the facts then known to those making the determination would not preclude indemnification under § 5.1 of this Article V or § 8.50 through § 8.58 of the New Hampshire Business Corporation Act.

§ 5.3 Indemnification of Officers, Agents, and Employees Who Are Not Directors.

Unless otherwise provided in the articles of incorporation, the board of directors may indemnify and advance expenses to any officer, employee, or agent of the corporation, who is not a director of the corporation, to the extent consistent with public policy, as determined by the general or specific action of the board of directors.

ARTICLE VI. CERTIFICATES FOR SHARES AND THEIR TRANSFER

§ 6.1 Certificates for Shares.

(a) Content. Certificates representing shares of the corporation shall at minimum state on their face the name of the issuing corporation and that it is formed under the laws of New Hampshire; the name of the person to whom issued; and the number and class of shares and the designation of the series, if any, the certificate represents; and be in such form as determined by the board of directors.

Such certificates shall be signed (either manually or by facsimile) by the president or a vice-president and by the secretary or an assistant secretary and may be sealed with a corporate seal or a facsimile thereof. Each certificate for shares shall be consecutively numbered or otherwise identified.

(b) Legend as to Class or Series. If the corporation is authorized to issue different classes of shares or different series within a class, the designations, relative rights, preferences, and limitations applicable to each class and the variations in rights, preferences, and limitations determined for each series (and the authority of the board of directors to determine variations for future series) must be summarized on the front or back of each certificate. Alternatively, each certificate may state conspicuously on its front or back that the corporation will furnish the shareholder this information on request in writing and without charge.

- (c) Shareholder List. The name and address of the person to whom the shares represented thereby are issued, with the number of shares and date of issue, shall be entered on the stock transfer books of the corporation.
- (d) Transferring Shares. All certificates surrendered to the corporation for transfer shall be cancelled and no new certificate shall be issued until the former certificate for a like number of shares shall have been surrendered and cancelled, except that in the case of a lost, destroyed, or mutilated certificate a new one may be issued therefore upon such terms and indemnity to the corporation as the board of directors may prescribe.

§ 6.2 Shares Without Certificates.

- (a) Issuing Shares Without Certificates. Unless the articles of incorporation provide otherwise, the board of directors may authorize the issue of some or all the shares of any or all of its classes or series without certificates. The authorization does not affect shares already represented by certificates until they are surrendered to the corporation.
- (b) Information Statement Required. Within a reasonable time after the issue or transfer of shares without certificates, the corporation shall send the shareholder a written statement containing at minimum:
 - (1) the name of the issuing corporation and that it is organized under the law of this state;
 - (2) the name of the person to whom issued;
 - (3) the number and class of shares and the designation of the series, if any, of the issued shares; and
 - (4) if the corporation is authorized to issue different classes of shares or different series within a class, the written statement shall describe the designations, relative rights, preferences, and limitations applicable to each class and the variations in rights, preferences, and limitations determined for each series (and the authority of the board of directors to determine variations for future series).

§ 6.3 Registration of the Transfer of Shares.

Registration of the transfer of shares of the corporation shall be made only on the stock transfer books of the corporation. In order to register a transfer, the record owner shall surrender the shares to the corporation for cancellation, properly endorsed by the appropriate person or persons with reasonable assurances that the endorsements are genuine and effective. Unless the corporation has established a procedure by which a beneficial owner of shares held by a nominee is to be recognized by the corporation as the owner, the person in whose name shares stand on the books of the corporation shall be deemed by the corporation to be the owner thereof for all purposes.

§ 6.4 Restrictions on Transfer of Shares Permitted.

The board of directors (or shareholders) may impose restrictions on the transfer or registration of transfer of shares (including any security convertible into, or carrying a right to subscribe for or acquire, shares). A restriction does not affect shares issued before the restriction was adopted, unless the holders of the shares are parties to the restriction agreement or voted in favor of the restriction.

A restriction on the transfer or registration of transfer of shares may be authorized:

- (1) to maintain the corporation's status when it is dependent on the number or identity of its shareholders;
- (2) to preserve exemptions under federal or state securities law; or
- (3) for any other reasonable purpose.

A restriction on the transfer or registration of transfer of shares may:

- (1) obligate the shareholder first to offer the corporation or other persons (separately, consecutively, or simultaneously) an opportunity to acquire the restricted shares;
- (2) obligate the corporation or other persons (separately, consecutively, or simultaneously) to acquire the restricted shares;

- (3) require the corporation, the holders of any class of its shares, or any other person to approve the transfer of the restricted shares, if the requirement is not manifestly unreasonable; or
- (4) prohibit the transfer of the restricted shares to designated persons or classes of persons, if the prohibition is not manifestly unreasonable.

A restriction on the transfer or registration of transfer of shares is valid and enforceable against the holder or a transferee of the holder if the restriction is authorized by this section and its existence is noted conspicuously on the front or back of the certificate or is contained in the information statement required by § 6.2 of this Article VI with regard to shares issued without certificates. Unless so noted, a restriction is not enforceable against a person without knowledge of the restriction.

§ 6.5 Acquisition of Shares.

The corporation may acquire its own shares and, unless otherwise provided in the articles of incorporation, the shares so acquired constitute authorized but unissued shares.

If the articles of incorporation prohibit the reissue of acquired shares, the number of authorized shares is reduced by the number of shares acquired, effective upon amendment of the articles of incorporation, which amendment shall be adopted by the shareholders or the board of directors without shareholder action.

The articles of amendment must be delivered to the Secretary of State and must set forth:

- (1) the name of the corporation;
- (2) the reduction in the number of authorized shares, itemized by class and series; and
- (3) the total number of authorized shares, itemized by class and series, remaining after reduction of the shares.

ARTICLE VII. DISTRIBUTIONS

§ 7.1 Distributions.

The board of directors may authorize, and the corporation may make, distributions (including dividends on its outstanding shares) in the manner and upon the terms and conditions provided by law and in the corporation's articles of incorporation.

ARTICLE VIII. CORPORATE SEAL

§ 8.1 Corporate Seal.

The board of directors may provide a corporate seal which may be circular in form and have inscribed thereon any designation including the name of the corporation, "New Hampshire" as the state of incorporation, and the words "Corporate Seal."

ARTICLE IX. EMERGENCY BYLAWS

§ 9.1 Emergency Bylaws.

Unless the articles of incorporation provide otherwise, the following provisions of this Article IX, § 9.1 "Emergency By-laws," shall be effective during an emergency which is defined as when a quorum of the corporation's directors cannot be readily assembled because of some catastrophic event.

During such emergency:

- (a) Notice of Board Meetings. Any one member of the board of directors or any one of the following officers: president, any vice-president, secretary, or treasurer, may call a meeting of the board of directors. Notice of such meeting need be given only to those directors whom it is practicable to reach, and may be given in any practical manner, including by publication and radio. Such notice shall be given at least six hours prior to commencement of the meeting.
- (b) Temporary Directors and Quorum. One or more officers of the corporation present at the emergency board meeting, as is necessary to achieve a quorum, shall be considered to be directors for the meeting, and shall so serve in order of rank, and within the same rank, in order of seniority. In the event that less than a

quorum (as determined by Article III, § 3.6) of the directors are present (including any officers who are to serve as directors for the meeting), those directors present (including the officers serving as directors) shall constitute a quorum.

- (c) Actions permitted To Be Taken. The board, as constituted in paragraph (b), and after notice as set forth in paragraph (a), may:
 - (1) Officers' Powers. Prescribe emergency powers to any officer of the corporation;
 - (2) Delegation of Any Power. Delegate to any officer or director, any of the powers of the board of directors;
 - (3) Lines of Succession. Designate lines of succession of officers and agents, in the event that any of them are unable to discharge their duties;
 - (4) Relocate Principal Place of Business. Relocate the principal place of business, or designate successive or simultaneous principal places of business;
 - (5) All Other Action. Take any other action, convenient, helpful, or necessary to carry on the business of the corporation.

ARTICLE X. AMENDMENTS

§ 10.1 Amendments.

The corporation's board of directors may amend or repeal the corporation's bylaws unless:

- (1) the articles of incorporation or the New Hampshire Business Corporation Act reserve this power exclusively to the shareholders in whole or in part; or
- (2) the shareholders in adopting, amending, or repealing a particular bylaw provide expressly that the board of directors may not amend or repeal that bylaw; or
- (3) the bylaw either establishes, amends, or deletes, a supermajority shareholder quorum or voting requirement (as defined in § 2.8 of Article II).

Any amendment which changes the voting or quorum requirement for the board must comply with Article III, § 3.8, and for the shareholders, must comply with Article II, § 2.8.

The corporation's shareholders may amend or repeal the corporation's bylaws even though the bylaws may also be amended or repealed by its board of directors.

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